# Consolidated Quarterly Financial Results (based on Japanese standards) For the six months ended September 30, 2014

October 24, 2014

Company name: FANUC CORPORATION Stock exchange listing: Tokyo Stock Exchange

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1. Consolidated Financial Results for the Six months Ended September 30, 2014 (April 1, 2014 – September 30, 2014)

(1) Consolidated Results of Operations

(% represents change from the corresponding previous six months period)

| Six months ended<br>September 30 | Net sales       |        |                 |        | Ordinary income |        | Net income      |        |
|----------------------------------|-----------------|--------|-----------------|--------|-----------------|--------|-----------------|--------|
| •                                | Millions of yen | %      |
| 2014                             | 342,815         | 58.6   | 138,319         | 84.8   | 145,002         | 83.3   | 94,366          | 88.4   |
| 2013                             | 216,125         | (18.0) | 74,862          | (26.5) | 79,121          | (24.7) | 50,096          | (25.2) |

Note: Comprehensive income April-September 2014 ¥105,656million 55.1% April-September 2013 ¥ 68,102million 22.7%

| Six months ended<br>September 30 | Net income per<br>share basic | Net income per<br>share diluted |
|----------------------------------|-------------------------------|---------------------------------|
|                                  | Yen                           | Yen                             |
| 2014                             | 482.28                        | _                               |
| 2013                             | 255.98                        | _                               |

#### (2) Consolidated Financial Position

|                                      | Total assets                              | Net assets                                | Equity ratio |
|--------------------------------------|---|---|--------------|
| September 30, 2014<br>March 31, 2014 | Millions of yen<br>1,462,314<br>1,343,904 | Millions of yen<br>1,285,720<br>1,199,863 | 87.5<br>88.8 |

(Ref.) Equity: September 30, 2014 ¥1,279,354 million March 31, 2014 ¥1,194,032 million

#### 2. Dividends

|                | Dividends per share                         |        |     |       |        |  |  |
|----------------|---|--------|-----|-------|--------|--|--|
|                | June 30 Sept. 30 Dec. 31 Mar. 31 (Year end) |        |     |       |        |  |  |
|                | Yen   | Yen    | Yen | Yen   | Yen    |  |  |
| 2013           | _   | 76.80  | _   | 93.26 | 170.06 |  |  |
| 2014           | _   | 144.69 |     |       |        |  |  |
| 2014(forecast) |   |        |     | _     |        |  |  |

Note: We have changed the forecasts of dividends from the latest ones.

Note: With regard to the forecasts of the year-end dividends for the year ending March 31, 2015, we expect to disclose them promptly after we become able to disclose them.

3. Consolidated Financial Results Forecasts for the Year Ending March 31, 2015 (April 1, 2014 – March 31, 2015) (% represents change from the same period of the previous year.)

|               | Net sales       |      | Operating in    | come | Ordinary inc    | ome  | Net incor       | me   | Net<br>income<br>per share |   |
|---------------|-----------------|------|-----------------|------|-----------------|------|-----------------|------|----------------------------|---|
|               | Millions of yen | %    | Yen                        | Ī |
| Fiscal period | 688,200         | 52.6 | 268,000         | 63.3 | 280,900         | 61.1 | 185,100         | 66.9 | 945.98                     |   |

Note: We have not changed the forecasts of financial results from the latest ones.

#### 4. Notes

(1) Important changes in scope of consolidation during the period

(Changes in certain subsidiaries requiring changes in scope of consolidation): No

(2) Application of the accounting method specific to quarterly consolidated

financial statements : No

(3) Changes in accounting principles and accounting estimates, and revisions/restatements

① Changes associated with changes in accounting standards : Applicable

② Changes in accounting principles other than ① : No

3 Changes in accounting estimates : No

④ Revisions/restatements : No

Note: For details, please see "4. Other Information (3)Changes in accounting principles and accounting estimate, and revisions/restatements" on Page 6 in Attachment.

#### (4) Number of shares outstanding (Common share)

| 1   | Number of shares of | outstanding at the end of |                       |                      | 220 500 247           |
|-----|---------------------|---------------------------|-----------------------|----------------------|-----------------------|
|     |                     | September 30, 2014        | 239,508,317<br>shares | March 31, 2014       | 239,508,317<br>shares |
| (2) | Number of treasury  | stocks                    |                       |                      |                       |
|     | •                   | September 30, 2014        | 43,845,042<br>shares  | March 31, 2014       | 43,836,033<br>shares  |
| 3   | Average number of   | shares during the perio   | d                     |                      |                       |
|     | Ü                   | April-September 2014      | 195,667,597<br>shares | April-September 2013 | 195,704,121<br>shares |

\* Status of quarterly review

These quarterly financial results are not subject to the quarterly review based on the Financial Instruments and Exchange Law. The review process for the quarterly financial statements based on the Financial Instruments and Exchange Law has not been completed at the time of the disclosure of these results.

\* Statements on the proper use of financial forecasts and other special notes
Any forecasts described in this report are subject to uncertain factors such as supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts. With regard to the forecasts of the year-end dividends for the year ending March 31, 2015, we expect to disclose them promptly after we become able to disclose them.

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#### 1. Results of Operations and Financial Position

#### (1) Results of Operations

The business environment surrounding the FANUC group during the six months from April to September 2014 was as follows. Demands for CNC systems steadily increased in Japan, China, Europe, and in other countries, amidst a worldwide economic recovery trend in the machine tools industry. For the ROBOT business, demands continued to be high in the Americas and Europe. Moreover, there was lively activity in the short-term demands in a part of the IT industry as well.

Against such a background, the FANUC group continued to enhance high-performance and high-intelligence while sticking to the basics of high reliability, and to enhance robotization in manufacturing its products to further improve competitiveness.

As a result, during the first half of the current fiscal year, FANUC posted consolidated net sales totaling ¥342,815 million, up 58.6%, consolidated ordinary income totaling ¥145,002 million, up 83.3%, and consolidated net income totaling ¥94,366 million, up 88.4%, compared with the corresponding period of the previous fiscal year.

Looking at the performance by business group, the FA Group posted consolidated sales totaling ¥130,399 million, up 18.9%, the Robot Group posted consolidated sales totaling ¥86,504 million, up 17.5% and the Robomachine Group posted consolidated sales totaling ¥125,912 million, up 283.2%, compared with the corresponding period of the previous fiscal year.

#### (2) Financial Position

Total assets increased ¥118,410 million to ¥1,462,314 million compared with the end of the previous fiscal year. The main increase is ¥119,907 million in securities (negotiable certificates of deposit).

Total liabilities increased ¥32,553 million to ¥176,594 million compared with the end of the previous fiscal year.

Total net assets increased ¥85,857 million to ¥1,285,720 million compared with the end of the previous fiscal year.

#### (3) Financial Results Forecasts

The forecasts for the fiscal year ending March 31, 2015 are ¥688,200 million for consolidated net sales, ¥268,000 million for consolidated operating income, ¥280,900 million for consolidated ordinary income, and ¥185,100 million for consolidated net income, as announced on September 25, 2014, as business performance improved on the whole, and the short-term increase in demands in a part of the IT industry is expected in the second half as well as in the first half of the year.

### 2. Consolidated Quarterly Balance Sheet

(Millions of Yen)

|   |                | (Millions of Yen)  |
|---|----------------|--------------------|
|   | March 31, 2014 | September 30, 2014 |
| Assets  |                |                    |
| Current assets:                                       |                |                    |
| Cash and deposits                                     | 823,670        | 760,492            |
| Notes and accounts receivable - trade                 | 91,698         | 134,168            |
| Securities  | 93             | 120,000            |
| Merchandise and finished goods                        | 43,857         | 49,961             |
| Work in process                                       | 35,559         | 39,107             |
| Raw materials and supplies                            | 8,079          | 9,443              |
| Deferred income tax                                   | 20,706         | 24,516             |
| Others  | 6.059          | 9,204              |
| Allowance for doubtful accounts                       | (1,920)        | (2,126)            |
|   | , , ,          |                    |
| Total current assets                                  | 1,027,801      | 1,144,765          |
| Noncurrent assets                                     |                |                    |
| Property, plant and equipment                         | 447.540        | 404 504            |
| Land  | 117,543        | 124,584            |
| Other, net  | 144,930        | 139,939            |
| Total property, plant                                 | 262,473        | 264,523            |
| and equipment   |                |                    |
| Intangible Assets                                     | 4,213          | 2,040              |
| Investments and other assets                          |                |                    |
| Investment securities                                 | 41,744         | 42,791             |
| Others  | 7,674          | 8,196              |
| Allowance for doubtful accounts                       | (1)            | (1)                |
| Total investments and other assets                    | 49,417         | 50,986             |
| Total noncurrent assets                               | 316,103        | 317,549            |
| Total Assets  | 1,343,904      | 1,462,314          |
| Liabilities   |                |                    |
| Current liabilities:                                  |                |                    |
| Notes and accounts payable - trade                    | 26,192         | 31,033             |
| Income taxes payable                                  | 30,787         | 47,723             |
| Warranty reserves                                     | 5,409          | 5,928              |
| Others  | 37,061         | 44,913             |
| Total current liabilities                             | 99,449         | 129,597            |
| Noncurrent liabilities:                               | 30,110         | 120,007            |
| Liability related to retirement benefits              | 40,456         | 41,844             |
| Others  | 4,136          | 5,153              |
| Total noncurrent liabilities                          | 44,592         | 46,997             |
| Total Liabilities                                     | 144,041        | 176,594            |
| Net Assets  | 144,041        | 170,594            |
| Shareholders' equity                                  |                |                    |
|   | 60.014         | 60.014             |
| Capital stock<br>Capital surplus                      | 69,014         | 69,014<br>96,274   |
| •   | 96,270         |                    |
| Retained earnings                                     | 1,340,809      | 1,415,713          |
| Treasury stocks                                       | (312,299)      | (312,465)          |
| Total shareholders' equity                            | 1,193,794      | 1,268,536          |
| Accumulated other comprehensive income(loss)          |                |                    |
| Valuation difference on available-for-sale securities | 5,112          | 5,966              |
|   | 3,138          | 12,659             |
| Foreign currency translation adjustment               |                |                    |
| Accumulated adjustment to retirement<br>benefits      | (8,012)        | (7,807)            |
| Total accumulated other comprehensive                 | 238            | 10,818             |
| income(loss)  | 230            |                    |
| Minority interests                                    | 5,831          | 6,366              |
| Total net assets                                      | 1,199,863      | 1,285,720          |
| Total liabilities and net assets                      | 1,343,904      | 1,462,314          |
|   |                |                    |

# 3. Consolidated Quarterly Statement of Income and Consolidated Quarterly Statement of Comprehensive Income

### Consolidated Statement of Income for the Six months from April to September 2014

(Millions of Yen)

|   | (Millions of Yen) |                |  |
|---|-------------------|----------------|--|
|   | Six months ended  | d September 30 |  |
|   | 2013              | 2014           |  |
| Net sales   | 216,125           | 342,815        |  |
| Cost of goods sold                                | 112,998           | 166,165        |  |
| Gross profit                                      | 103,127           | 176,650        |  |
| Selling, general and administrative expenses      | 28,265            | 38,331         |  |
| Operating income                                  | 74,862            | 138,319        |  |
| Non-operating income                              |                   |                |  |
| Interest income                                   | 1,084             | 1,377          |  |
| Dividend income                                   | 463               | 207            |  |
| Equity method income                              | 2,243             | 4,323          |  |
| Miscellaneous income                              | 1,000             | 1,076          |  |
| Total non-operating income                        | 4,790             | 6,983          |  |
| Non-operating expenses                            |                   |                |  |
| Sales discount                                    | 45                | 62             |  |
| Miscellaneous expenses                            | 486               | 238            |  |
| Total non-operating expenses                      | 531               | 300            |  |
| Ordinary income                                   | 79,121            | 145,002        |  |
| Income before income taxes and minority interests | 79,121            | 145,002        |  |
| Income taxes-current                              | 28,095            | 52,977         |  |
| Income taxes-deferred                             | 630               | (2,698)        |  |
| Total taxes and others                            | 28,725            | 50,279         |  |
| Income before minority interests                  | 50,396            | 94,723         |  |
| Minority interests in income                      | 300               | 357            |  |
| Net income  | 50,096            | 94,366         |  |
|   |                   |                |  |

## Consolidated Statement of Comprehensive Income for the Six months from April to September 2014

|   | (Millions of Yen)             |         |  |
|---|-------------------------------|---------|--|
|   | Six months ended September 30 |         |  |
|   | 2013                          | 2014    |  |
| Income before minority interests  | 50,396                        | 94,723  |  |
| Other Comprehensive Income  |                               |         |  |
| Valuation difference on available-for-sale securities                               | 1,413                         | 853     |  |
| Foreign currency translation adjustment   | 12,944                        | 11,431  |  |
| Adjustment to retirement benefit  | _                             | 206     |  |
| Share of other comprehensive income of affiliates accounted for using equity method | 3,349                         | (1,557) |  |
| Total other comprehensive income  | 17,706                        | 10,933  |  |
| Comprehensive income for the six months ended September 30                          | 68,102                        | 105,656 |  |
| Comprehensive income attributable to:   |                               |         |  |
| Owners of parent  | 67,528                        | 104,946 |  |
| Minority interests  | 574                           | 710     |  |

#### 4. Other Information

- (1) Important changes in scope of consolidation during the period: No
- (2) Application of the accounting method specific to quarterly consolidated financial statements:
- (3) Changes in accounting principles and accounting estimate, and revisions/restatements:

Changes in accounting principles (Application of Accounting Standard for Retirement Benefits)

FANUC CORPORATION has applied the Accounting Standard for Retirement Benefits (Accounting Standards Board of Japan (ASBJ) Statement No.26 of May 17, 2012) and Guidance on Accounting Standard for Retirement Benefits (ASBJ Guidance No.25 of May 17, 2012) to the main clause stipulated in Article 35 of the Accounting Standard for Retirement Benefits and Article 67 of the Guidance on Accounting Standard for Retirement Benefits since the first quarter of the current fiscal year.

Under the new standard, the calculation of liabilities for retirement benefits and service costs has been revised and the method of attributing expected benefits to periods has been changed from straight-line basis to benefit formula basis. The determination of the discount rate has been changed as well.

In accordance with transitional accounting as stipulated in Article 37 of the Accounting Standard for Retirement Benefits, the effect of the changes in accounting policies arising from the revision of liabilities for retirement benefits and service costs is recognized in retained earnings, at the beginning of the first half of the current fiscal year.

As a result of adjustments, liabilities for retirement benefits have increased by 2,234 million yen, and retained earnings have decreased by 1,452 million yen at the beginning of the first half of the current fiscal year. The impact on the profit/loss of the first half of the fiscal year (year to date) is negligible.

- (4) Note on premise of a going concern:
- (5) Note on the substantial change in shareholders' equity:

## Supplement to Consolidated Financial Results

- 1 Consolidated Results (April~September, 2014)
  - 1) Net income 94.4 billion yen (1.9 times from the same period of last year)
  - 2) Net sales 342.8 billion yen (1.6 times from the same period of last year)
  - 3) Operating income 138.3 billion yen (1.8 times from the same period of last year) Ordinary income 145.0 billion yen (1.8 times from the same period of last year)

    Ordinary income to net sales ratio 42.3%
  - 4) Sales by Group

FA 130.4 billion yen (1.2 times from the same period of last year)
Robot 86.5 billion yen (1.2 times from the same period of last year)
Robomachine 125.9 billion yen (3.8 times from the same period of last year)

- 5) Orders 355.4 billion yen (1.6 times from the same period of last year)
- 2 Quarterly Changes of Consolidated Financial Results (Billions of yen)

