

(TRANSLATION)

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# Financial Results for the nine months Ended December 31, 2024

## FANUC CORPORATION

Any forward looking statements such as financial forecasts described in this report are subject to uncertain factors such as product supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts.

## Consolidated Financial Results for the 1st Three Quarters (9 months) of FY2024

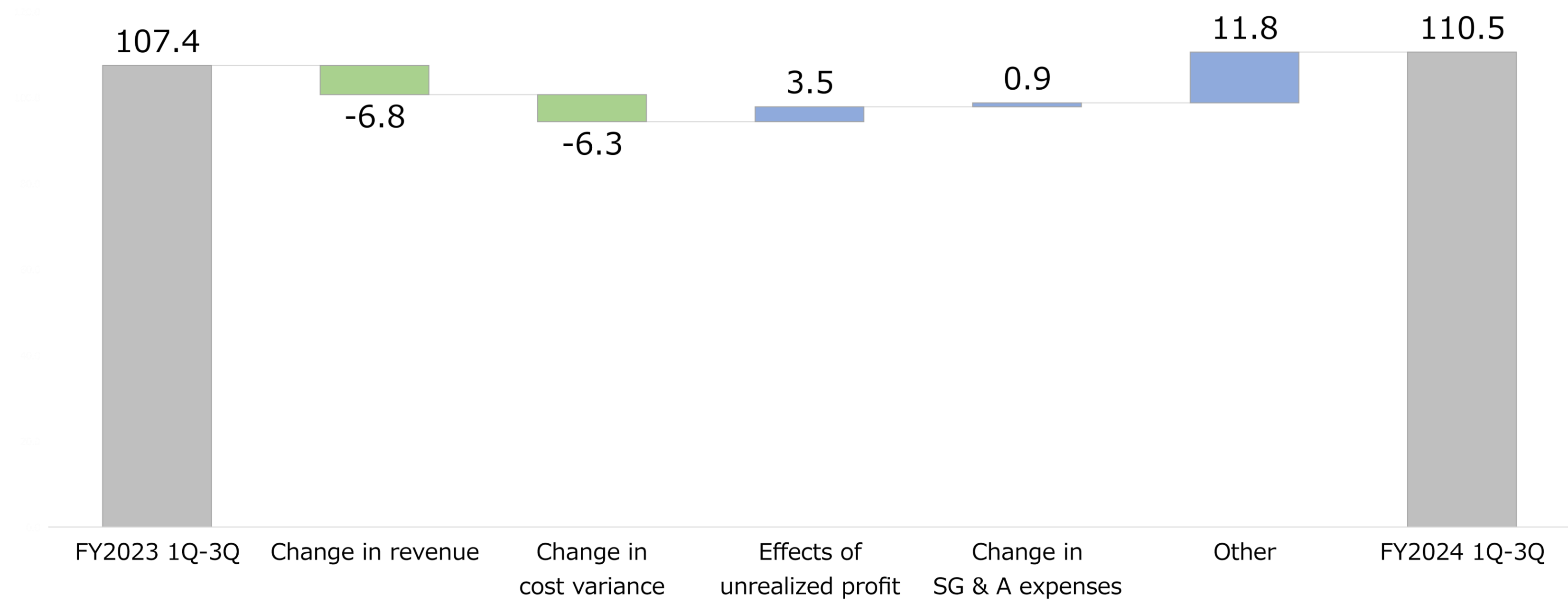
(Billions of Yen)

	FY2023 3Q		FY2024 3Q		Change from 3Q of FY2023
		to Net sales		to Net sales	
<b>Net sales</b>	596.5	100.0%	<b>585.0</b>	<b>100.0%</b>	<b>-1.9%</b>
<b>Cost of sales</b>	389.5	65.3%	<b>372.2</b>	<b>63.6%</b>	<b>-4.4%</b>
<b>Operating income</b>	107.4	18.0%	<b>110.5</b>	<b>18.9%</b>	<b>+2.9%</b>
<b>Ordinary income</b>	135.1	22.7%	<b>139.5</b>	<b>23.8%</b>	<b>+3.2%</b>
<b>Net income</b>	98.3	16.5%	<b>102.8</b>	<b>17.6%</b>	<b>+4.5%</b>
<b>FX Rate</b>					
<b>Yen/1USD</b>	143.29		<b>152.57</b>		
<b>Yen/1EUR</b>	155.29		<b>164.83</b>		

※“Net income” means “Net income attributable to owners of parent company”.

# Breakdown of Changes in Operating income (FY2023 1Q-3Q → FY2024 1Q-3Q)

(Billions of Yen)



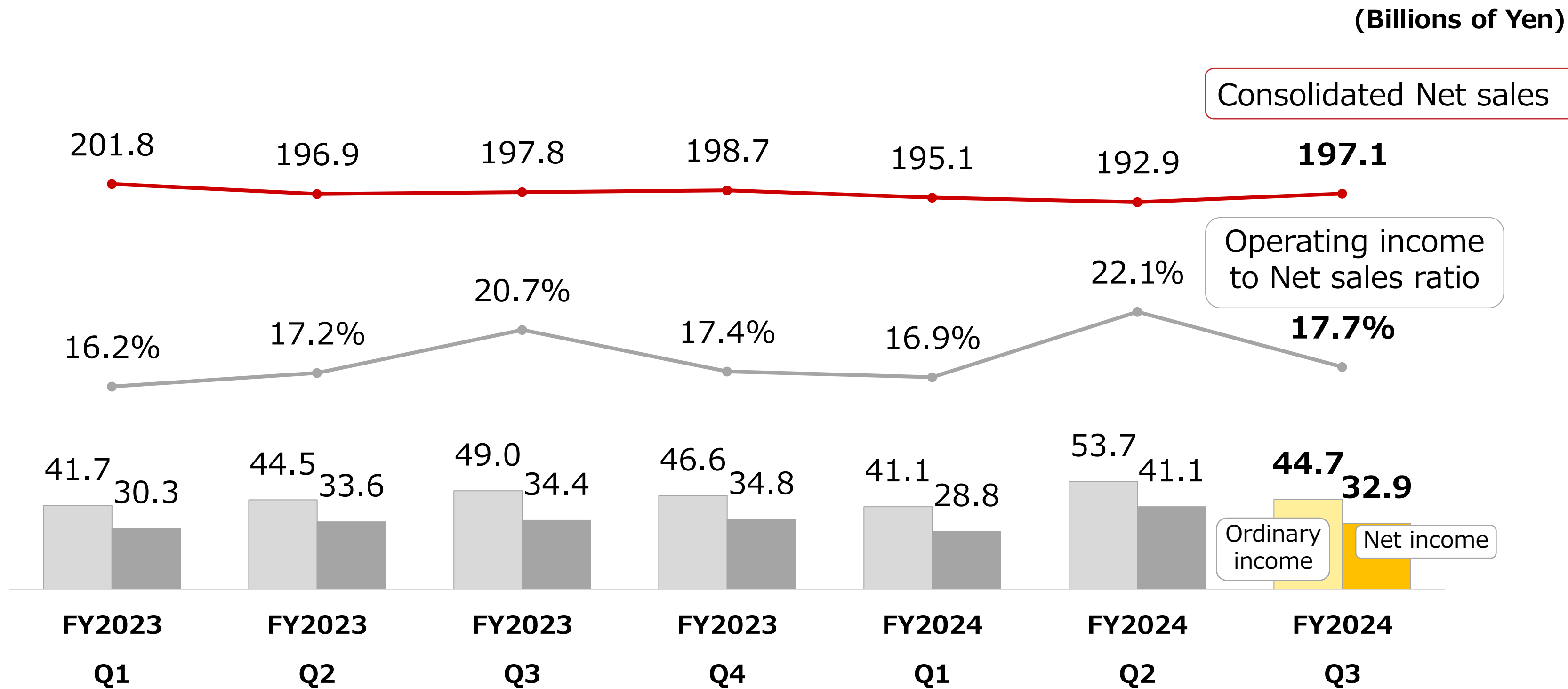
# Consolidated Financial Results for the 3rd Quarter (3 months) of FY2024

(Billions of Yen)

	FY2023 3Q Oct - Dec		FY2024 2Q Jul - Sep		FY2024 3Q Oct - Dec		Change from 3Q of FY2023	Change from 2Q of FY2024
		to Net sales		to Net sales		to Net sales		
<b>Net sales</b>	197.8	100.0%	192.9	100.0%	<b>197.1</b>	<b>100.0%</b>	<b>-0.4%</b>	<b>+2.2%</b>
<b>Cost of sales</b>	123.7	62.5%	116.3	60.3%	<b>128.6</b>	<b>65.3%</b>	<b>+4.0%</b>	<b>+10.6%</b>
<b>Operating income</b>	40.9	20.7%	42.6	22.1%	<b>34.9</b>	<b>17.7%</b>	<b>-14.6%</b>	<b>-18.1%</b>
<b>Ordinary income</b>	49.0	24.8%	53.7	27.8%	<b>44.7</b>	<b>22.7%</b>	<b>-8.8%</b>	<b>-16.7%</b>
<b>Net income</b>	34.4	17.4%	41.1	21.3%	<b>32.9</b>	<b>16.7%</b>	<b>-4.5%</b>	<b>-20.1%</b>
<b>FX Rate</b>								
<b>Yen/1USD</b>	147.89		149.38		<b>152.44</b>			
<b>Yen/1EUR</b>	159.11		164.01		<b>162.59</b>			

※“Net income” means “Net income attributable to owners of parent company”.

# Quarterly Changes in Consolidated Sales and Profit/Loss



※“Net income” means “Net income attributable to owners of parent company”.

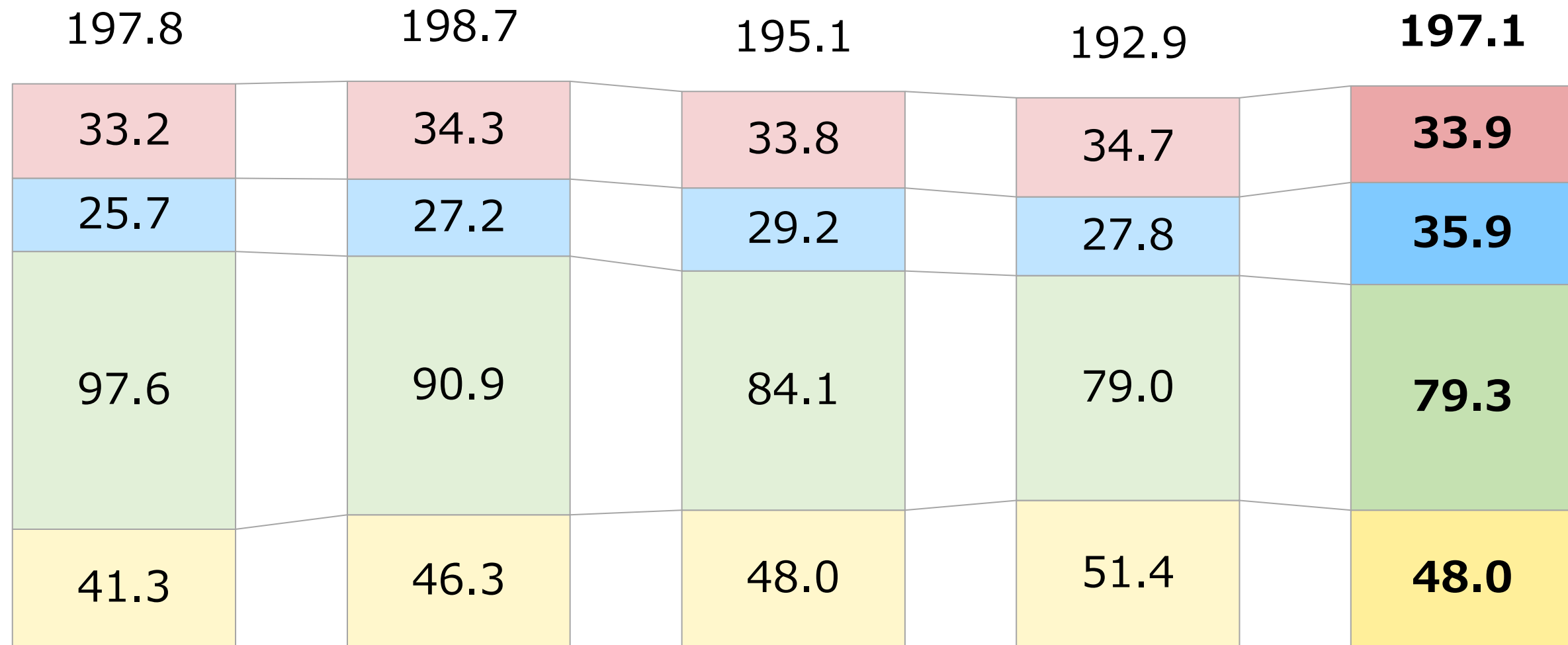
# Breakdown of Changes in Operating income (FY2024 2Q → FY2024 3Q)

(Billions of Yen)



# Consolidated Sales by Division

(Billions of Yen)



Division	Change from Previous Period	Change from Previous Quarter
TOTAL	-0.4%	+2.2%
Service	+2.1%	-2.3%
Robomachine	+39.5%	+29.3%
Robot	-18.8%	+0.4%
FA	+16.3%	-6.7%

Composition	2023Q3	2023Q4	2024Q1	2024Q2	2024Q3
Service	16.7%	17.3%	17.4%	18.0%	17.2%
Robomachine	13.0%	13.7%	14.9%	14.4%	18.2%
Robot	49.4%	45.7%	43.1%	40.9%	40.2%
FA	20.9%	23.3%	24.6%	26.7%	24.4%

# Consolidated Sales by Region

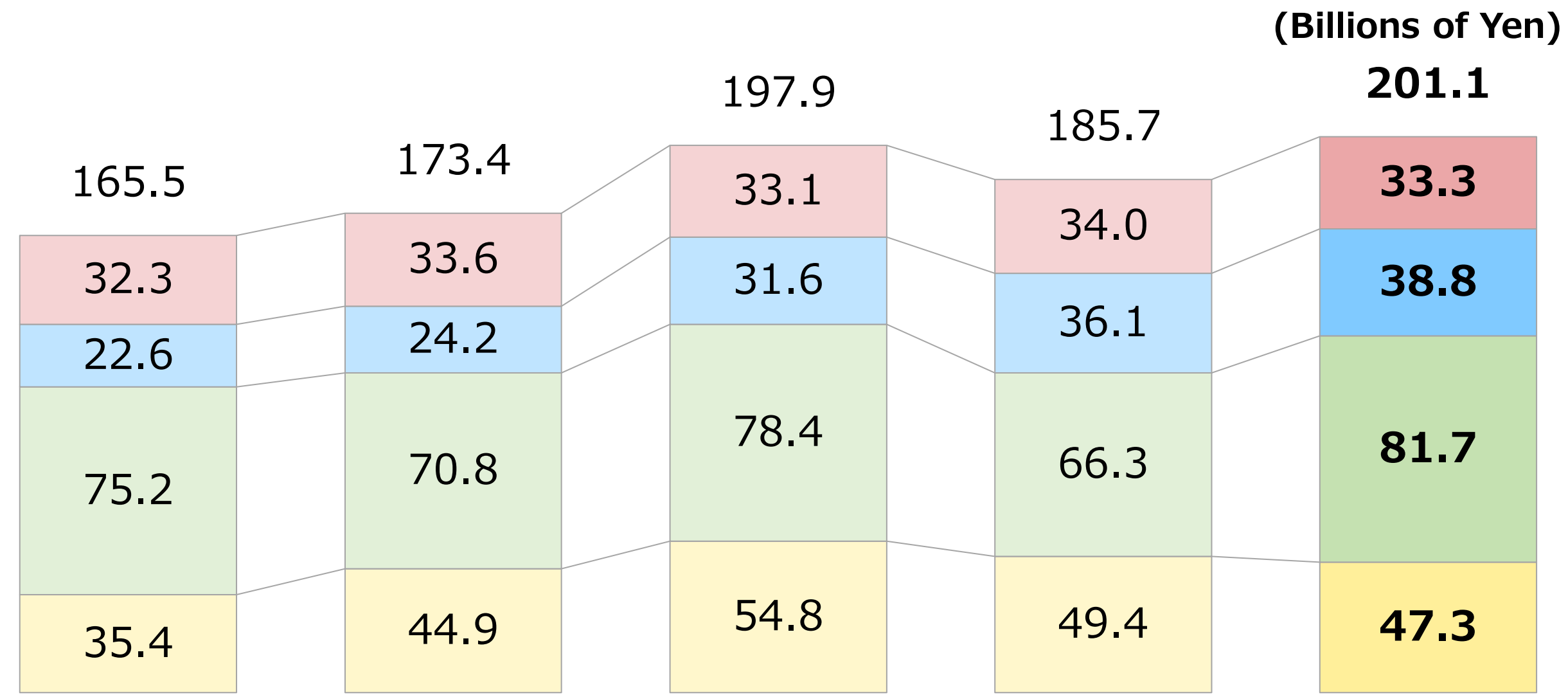
(Billions of Yen)

	2023Q3	2023Q4	2024Q1	2024Q2	2024Q3	Region	Change from Previous Period	Change from Previous Quarter
TOTAL	197.8	198.7	195.1	192.9	<b>197.1</b>	TOTAL	-0.4%	+2.2%
Asia (Excluding China)	2.5	2.6	2.0	2.0	<b>2.7</b>	Asia (Excluding China)	+12.6%	+6.3%
China	29.5	25.8	24.6	31.2	<b>33.2</b>	China	+28.5%	+8.3%
Europe	36.7	39.5	44.2	43.6	<b>47.2</b>	Europe	-24.0%	-11.0%
The Americas	42.5	43.2	41.0	36.3	<b>32.3</b>	The Americas	-12.5%	+4.2%
Japan	60.1	62.4	58.0	50.5	<b>52.6</b>	Japan	+9.9%	-0.6%
	26.5	25.2	25.3	29.3	<b>29.1</b>			

Composition	2023Q3	2023Q4	2024Q1	2024Q2	2024Q3
ROW	1.2%	1.3%	1.0%	1.0%	1.3%
Asia (Excluding China)	14.9%	13.0%	12.6%	16.2%	16.8%
China	18.6%	19.9%	22.7%	22.6%	24.0%
Europe	21.5%	21.7%	21.0%	18.8%	16.4%
The Americas	30.4%	31.4%	29.7%	26.2%	26.7%
Japan	13.4%	12.7%	13.0%	15.2%	14.8%



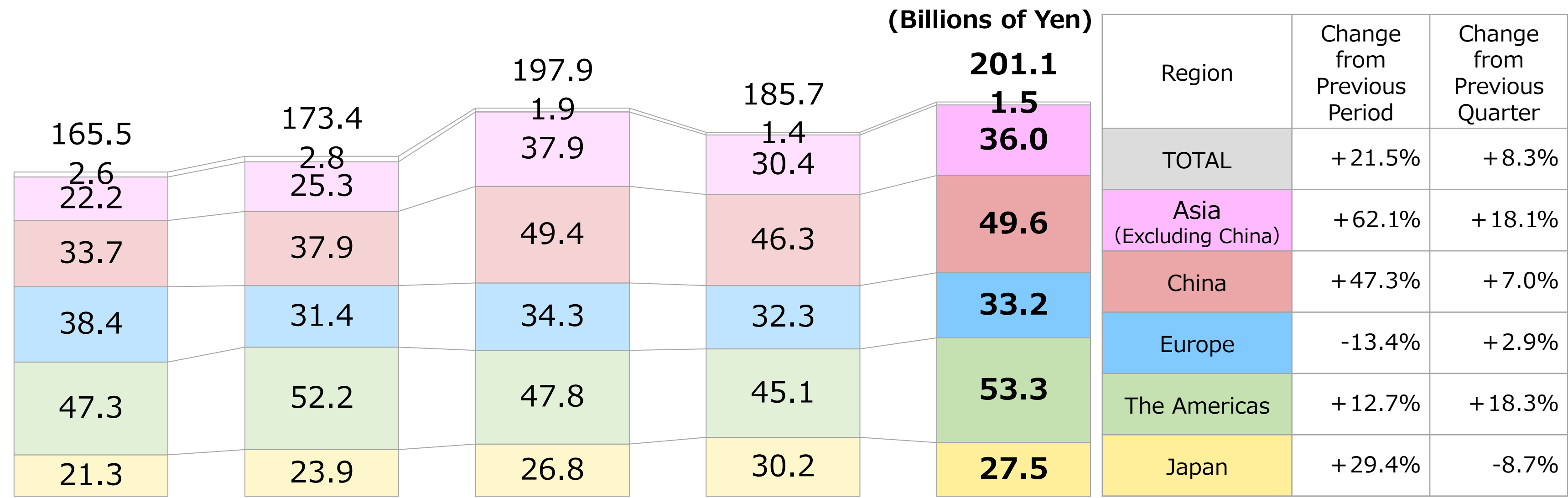
# Consolidated Orders by Division



Division	Change from Previous Period	Change from Previous Quarter
TOTAL	+21.5%	+8.3%
Service	+3.1%	-2.0%
Robomachine	+71.7%	+7.5%
Robot	+8.7%	+23.3%
FA	+33.5%	-4.3%

Composition	2023Q3	2023Q4	2024Q1	2024Q2	2024Q3
Service	19.5%	19.4%	16.7%	18.3%	16.6%
Robomachine	13.7%	13.9%	16.0%	19.4%	19.3%
Robot	45.4%	40.8%	39.6%	35.7%	40.6%
FA	21.4%	25.9%	27.7%	26.6%	23.5%

# Consolidated Orders by Region



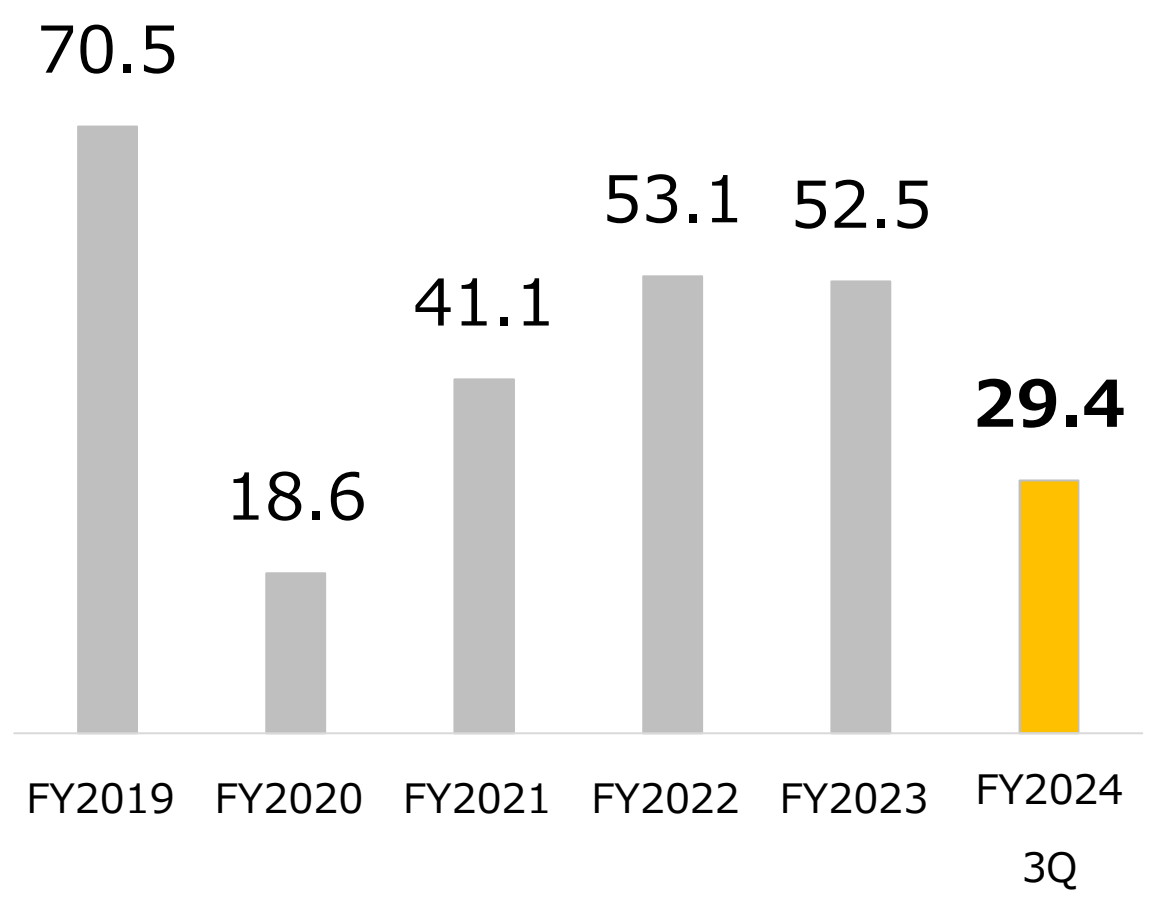
Region	Change from Previous Period	Change from Previous Quarter
TOTAL	+21.5%	+8.3%
Asia (Excluding China)	+62.1%	+18.1%
China	+47.3%	+7.0%
Europe	-13.4%	+2.9%
The Americas	+12.7%	+18.3%
Japan	+29.4%	-8.7%

Composition	2023Q3	2023Q4	2024Q1	2024Q2	2024Q3
ROW	1.6%	1.5%	1.0%	0.8%	0.8%
Asia (Excluding China)	13.4%	14.6%	19.1%	16.4%	17.9%
China	20.3%	21.9%	25.0%	24.9%	24.6%
Europe	23.2%	18.1%	17.3%	17.4%	16.5%
The Americas	28.6%	30.1%	24.1%	24.3%	26.5%
Japan	12.9%	13.8%	13.5%	16.2%	13.7%

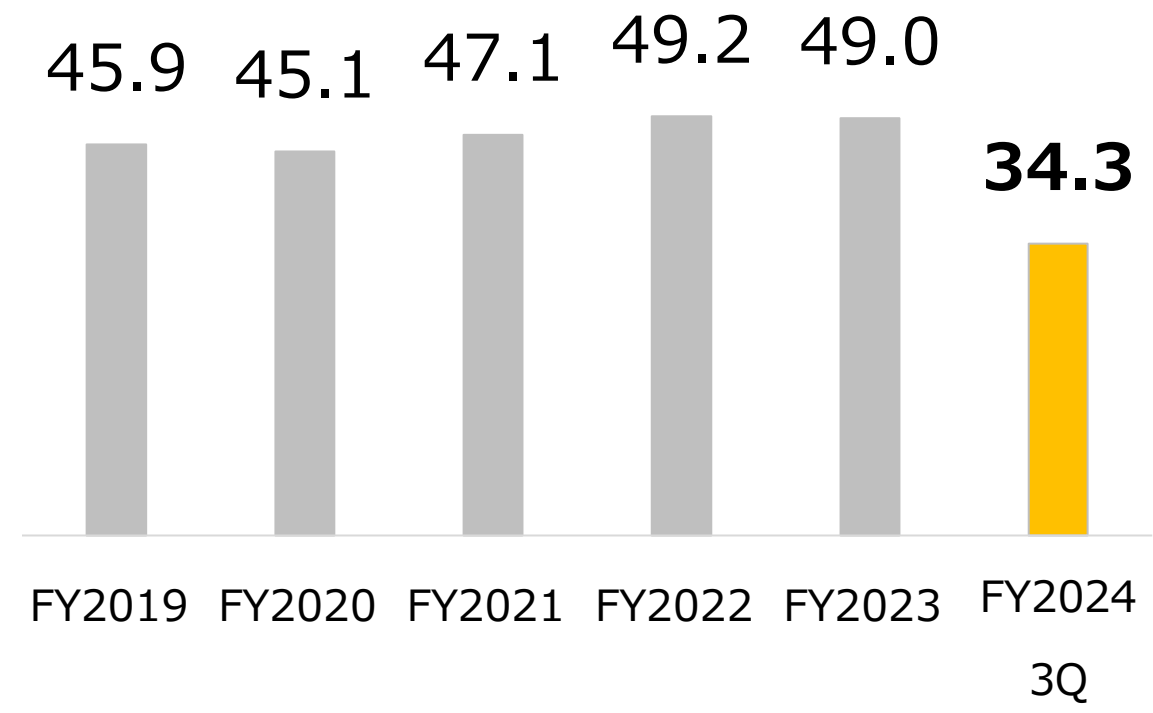
# Capital investment · Depreciation and amortization · Research and development expenses

(Billions of Yen)

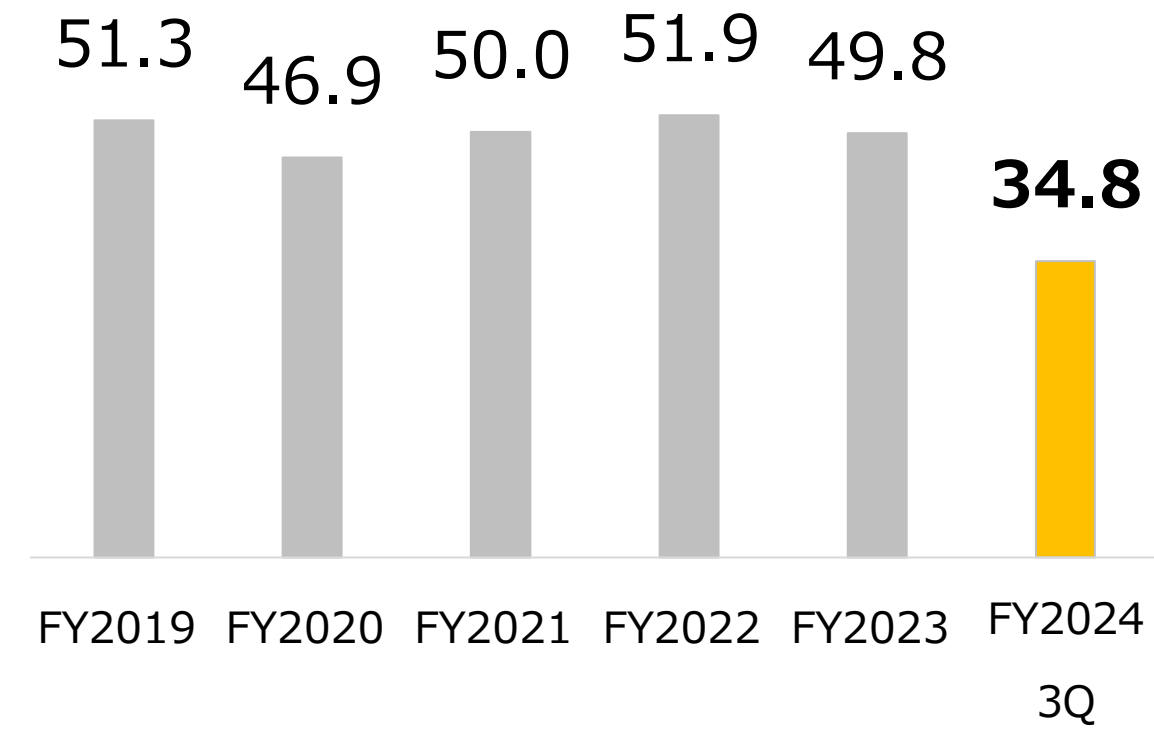
### Capital investment



### Depreciation and amortization



### Research and development expenses



# Consolidated Financial Forecast

(Billions of Yen)

	FY2023 Actual		FY2024 Forecast				Change from Previous Period	Change from Previous Forecast
			Previous Forecast		New Forecast			
		to Net sales		to Net sales		to Net sales		
<b>Net sales</b>	795.3	100.0%	787.8	100.0%	<b>791.9</b>	<b>100.0%</b>	<b>-0.4%</b>	<b>+0.5%</b>
<b>Cost of sales</b>	519.4	65.3%	499.7	63.4%	<b>503.5</b>	<b>63.6%</b>	<b>-3.1%</b>	<b>+0.8%</b>
<b>Operating income</b>	141.9	17.8%	150.8	19.1%	<b>152.3</b>	<b>19.2%</b>	<b>+7.3%</b>	<b>+1.0%</b>
<b>Ordinary income</b>	181.8	22.9%	184.9	23.5%	<b>190.4</b>	<b>24.0%</b>	<b>+4.8%</b>	<b>+3.0%</b>
<b>Net income</b>	133.2	16.7%	134.3	17.0%	<b>139.2</b>	<b>17.6%</b>	<b>+4.5%</b>	<b>+3.6%</b>
<b>FX Rate</b>								
<b>Yen/1USD</b>	144.62		143.82		<b>149.43</b>			
<b>Yen/1EUR</b>	156.80		157.97		<b>161.12</b>			

※“Net income” means “Net income attributable to owners of parent company”.

**FY2024**  
**4th Quarter**  
**FX Rate assumption**  
**Yen/1USD 140.00**  
**Yen/1EUR 150.00**

# FANUC Series 500i-A / Best 10 New Products Award

New generation CNC dedicated to innovation of machine tools

**The advanced platform enhances the value of the machine tool in every scene**

Productivity improvement in machining

- Shorter processing time by a basic performance enhancement
- Integration of complicated processing to one machine by redesigned axis control including 5-axis machining functions



Practical use of digital/network promoting DX of the manufacturing

- Advanced security features that can utilize data safely ※Network and system security standard IEC62443-4-1,2 certification
- Original digital twin technology to realize a design and inspection in the virtual space



New generation UI/UX for labor shortage and generational change

- Easy operation for digital native generation using the touch panel
- Integrated developer tools to promote efficiency of machine design

- Value-added improvement of the machine tool such as the labor saving
- Share expansion in the high-end market

# M-950*i*A/500 / 2024Nikkei Excellent Products and Services Awards

M-950*i*A/500 won the 2024Nikkei Excellent Products and Services Awards / Global Prize.

- Heavy payload robot with 500kg capacity and 2.8m reach
- Achieving a wide motion range from above to behind by single arm serial link structure
- Due to strong wrist and high rigidity design, this robot is usable for the applications where external forces act on the robot.

**M-950*i*A/500 can support various application such as transporting heavy parts, friction stir welding, drilling and riveting, and has been introduced into various manufacturing industries such as automotive market, aircraft market and general industries.**



M-950*i*A/500



Friction stir welding



Side panel handling



# JIMTOF 2024 Exhibition Report (1/5)

## Overview

## JAPAN INTERNATIONAL MACHINE TOOL FAIR 2024



Date	Nov.5 - Nov.10
Venue	Tokyo Big Sight
Companies	1,262 (1,087 in 2022)
Machine tools	407 (410 in 2022)
Visitors	129,018 (113% compared with 2022)

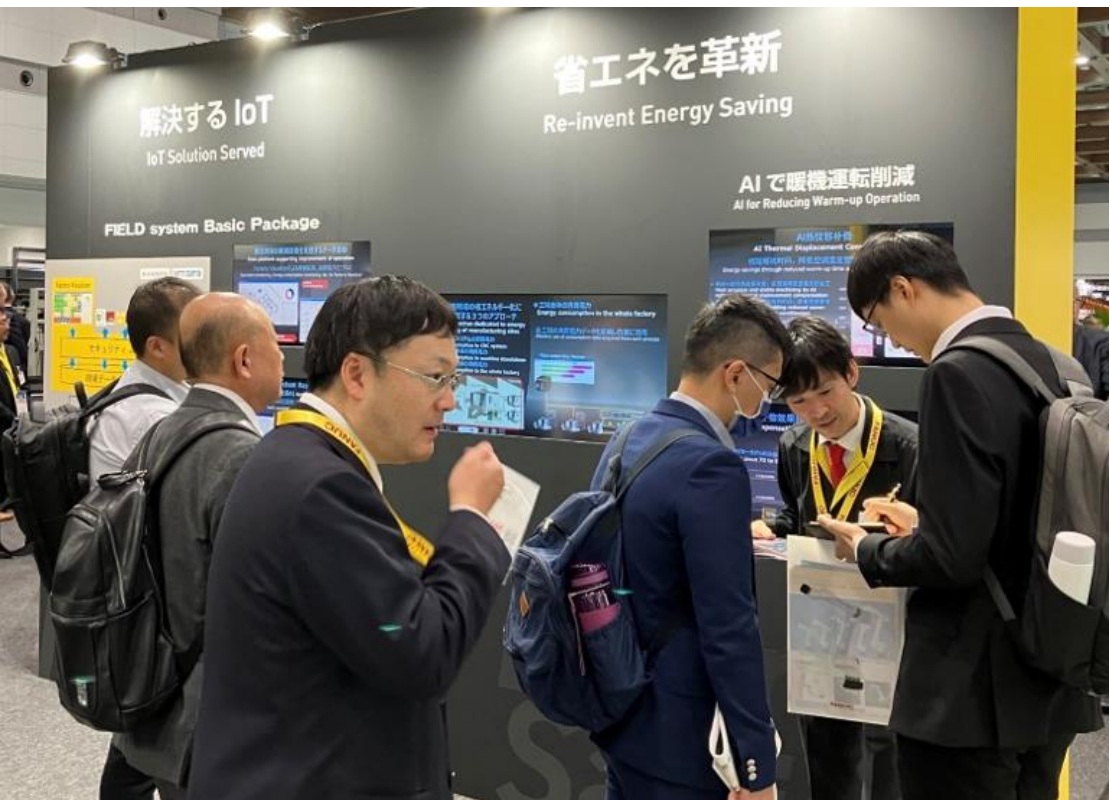


- One of the world’s four major machine tool exhibitions
- The number of visitors recovered from the time of COVID-19, close to the organizer’s target of 130,000.
- New booth design in dark grey tones and display of the large-size Robot attracted much attention.
- Latest product & technology providing solutions to manufacturing sites were well received.

# JIMTOF 2024 Exhibition Report (2/5)

## FA

- The latest CNC Series 500i-A & ai-D series servo were introduced as countermeasure for generational change, labor shortage and energy cost hike striking machine tool market.
- Process optimization without actual machining was presented as unique feature of FANUC Digital Twin.
- Expectations were heard towards technology realizing efficiency enhancements of manufacturing sites.
- Proposals for improved efficiency and energy saving by functions utilizing IoT, AI were highly evaluated.

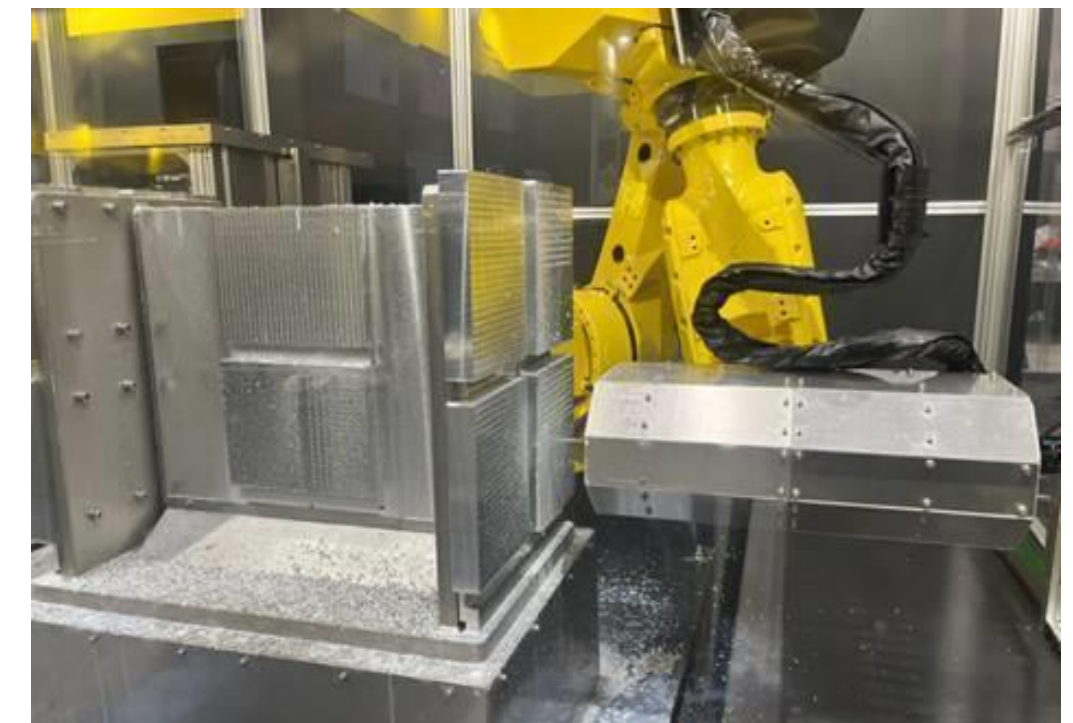




# JIMTOF 2024 Exhibition Report (3/5)

## Robot

- Exhibiting 14 systems with 11 robots for various applications, crowded with many visitors every day.
- Applications of collaborative robots for precision assembly, simple inspection and painting by CRX were well received.
- Many expectations for the light weight and smartphone-like operability of new lightweight teach pendant for R-50iA, new robot controller.
- Mold release agent spray system for Giga Casts using long-arm M-1000iA, showcasing its wide motion range.
- Many inquires to apply the wet machining system using M-800 to large workpieces for rough machining.



# JIMTOF 2024 Exhibition Report (4/5)

## Robomachine

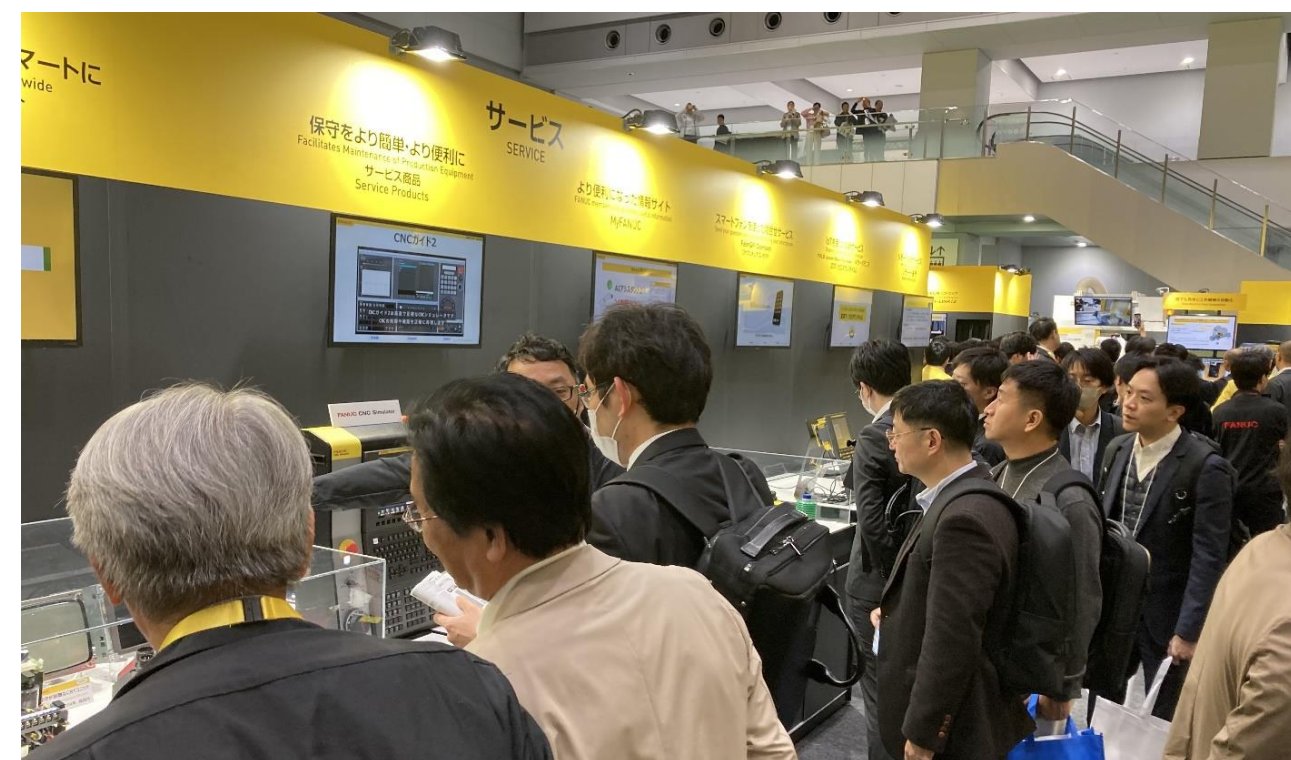
- 8 Latest Robomachines were exhibited. (5x ROBODRILLS, 2x ROBOCUTs, 1x ROBOSHOT)
- Robodrill: The latest functions to enhance machining performance and ease of use were presented with real cutting demonstration.
- Robocut: Cutting demonstration of high-precision molding die by the largest model and the automation system by Robot package were well received.
- Roboshot: Automated insert molding system of EV parts with Robot impressed visitors.



# JIMTOF 2024 Exhibition Report (5/5)

## Service

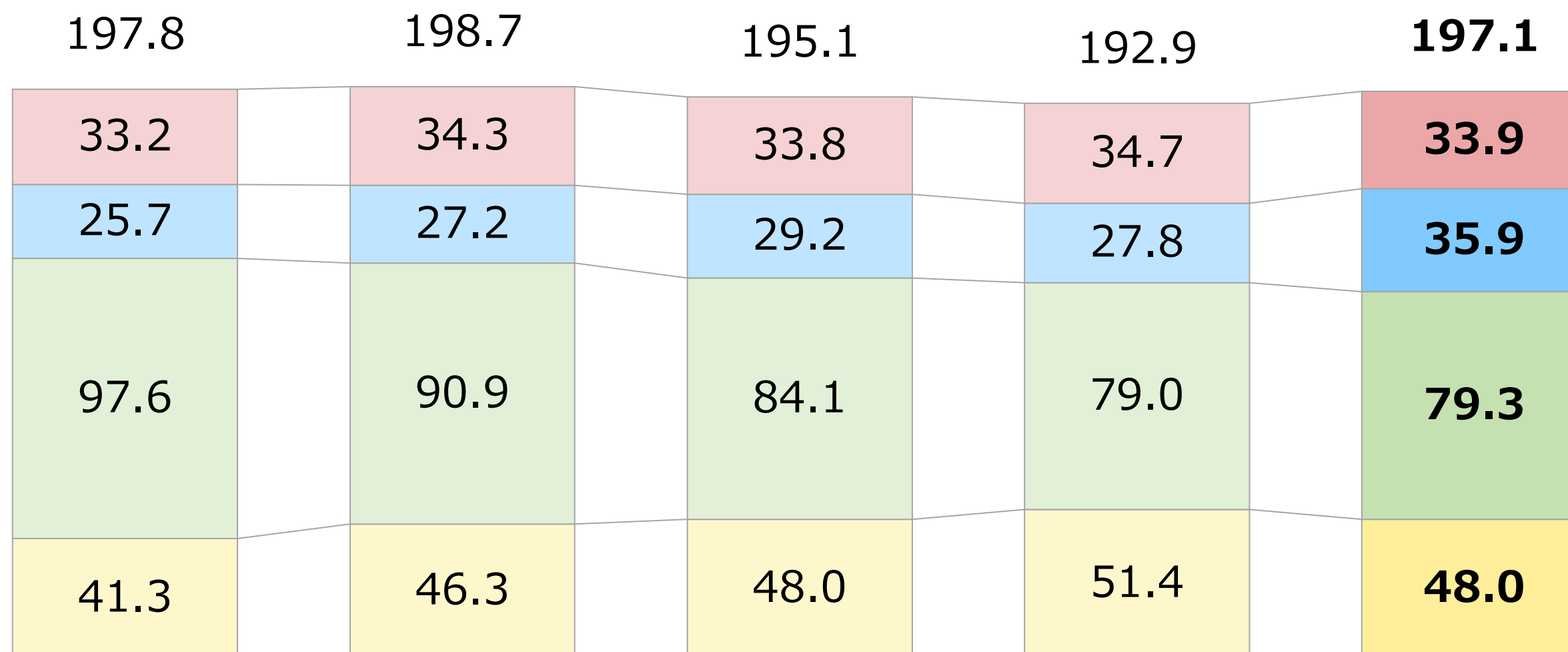
- Based on the concept of "Maximizing Uptime smartly worldwide", we introduced our service initiatives and lifetime maintenance, which was highly praised as our strengths.
- From the perspective of reducing downtime, IoT-based diagnostic services and remote maintenance with new robot controller, R-50iA attracted attention.
- The Academy was also well received for offering a wide range of training courses, as well as live and on-demand seminars that could be attended remotely or with minimal time commitment.
- In the Survey corner, a survey was conducted to improve customer experience (CX), collecting data from approximately 1,200 visitors, which will be reflected in future initiatives.



# Appendix

# Consolidated Sales by Division

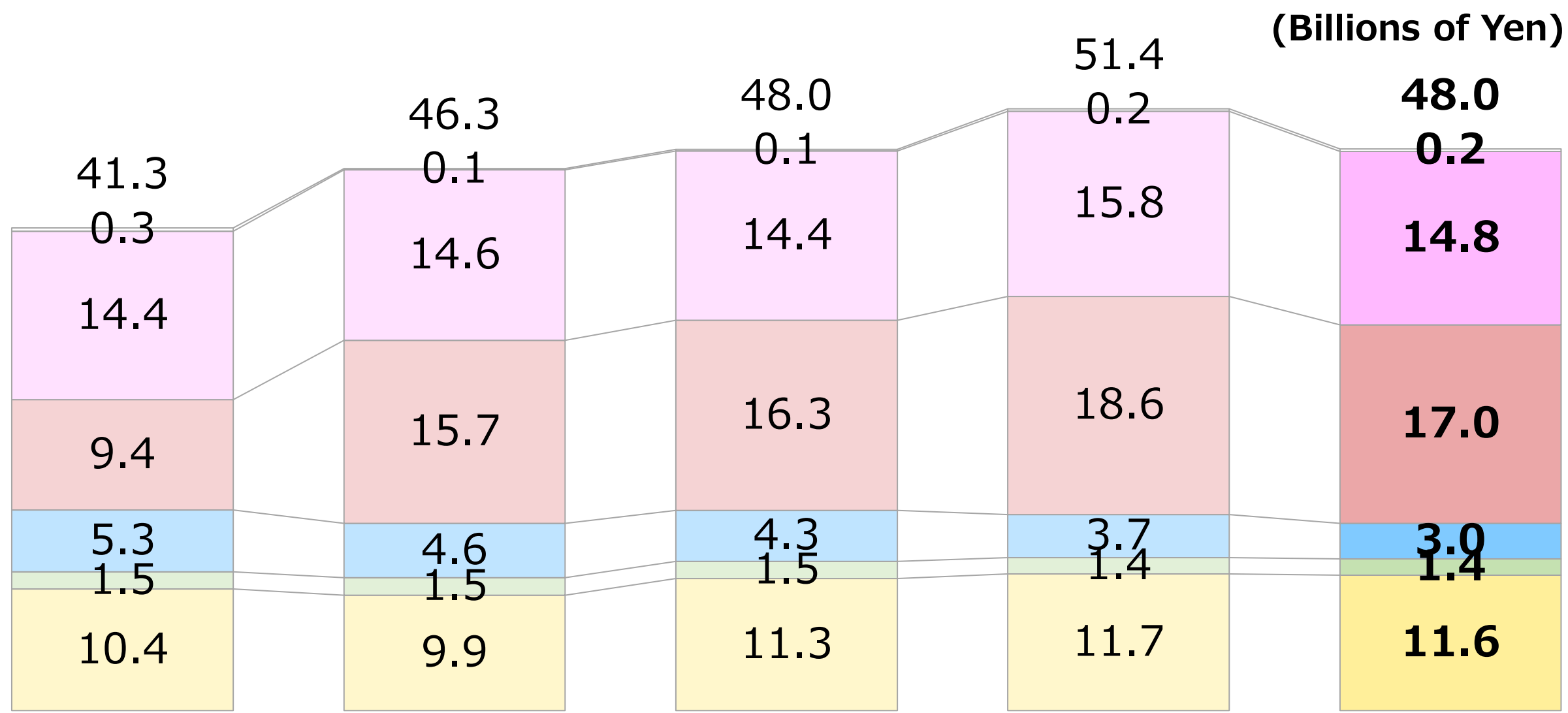
(Billions of Yen)



Division	Change from Previous Period	Change from Previous Quarter
TOTAL	-0.4%	+2.2%
Service	+2.1%	-2.3%
Robomachine	+39.5%	+29.3%
Robot	-18.8%	+0.4%
FA	+16.3%	-6.7%

Composition	2023Q3	2023Q4	2024Q1	2024Q2	2024Q3
Service	16.7%	17.3%	17.4%	18.0%	17.2%
Robomachine	13.0%	13.7%	14.9%	14.4%	18.2%
Robot	49.4%	45.7%	43.1%	40.9%	40.2%
FA	20.9%	23.3%	24.6%	26.7%	24.4%

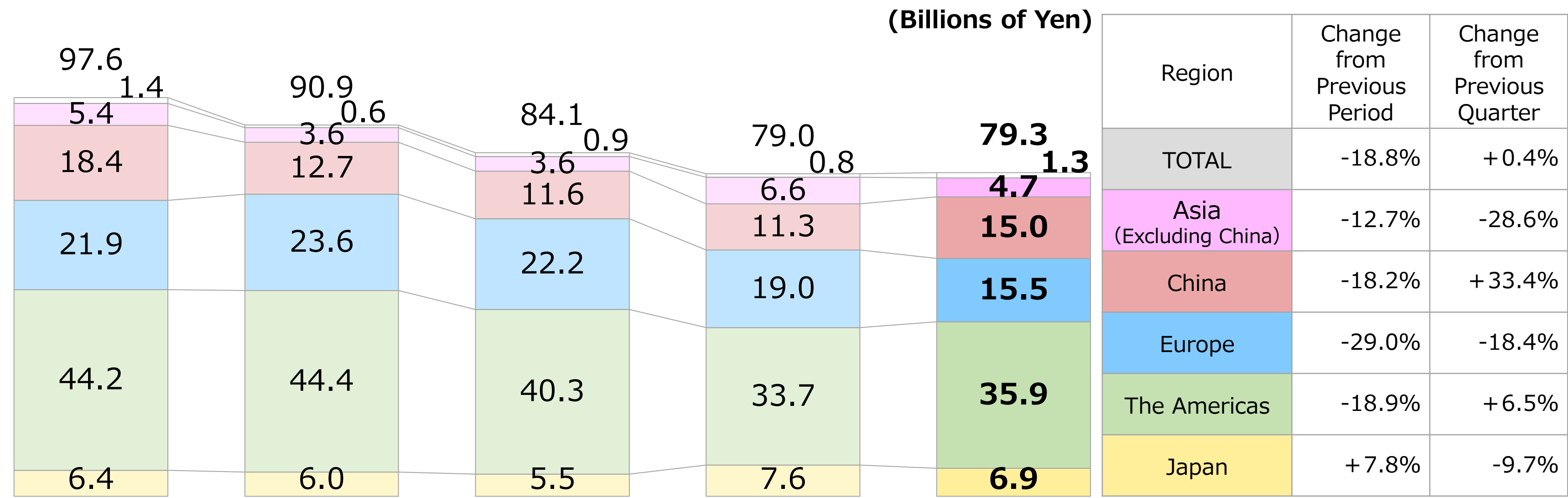
# FA Division Consolidated Sales by Region



Region	Change from Previous Period	Change from Previous Quarter
TOTAL	+16.3%	-6.7%
Asia (Excluding China)	+2.9%	-6.2%
China	+80.3%	-9.1%
Europe	-42.8%	-17.7%
The Americas	-5.0%	-1.1%
Japan	+11.6%	-0.7%

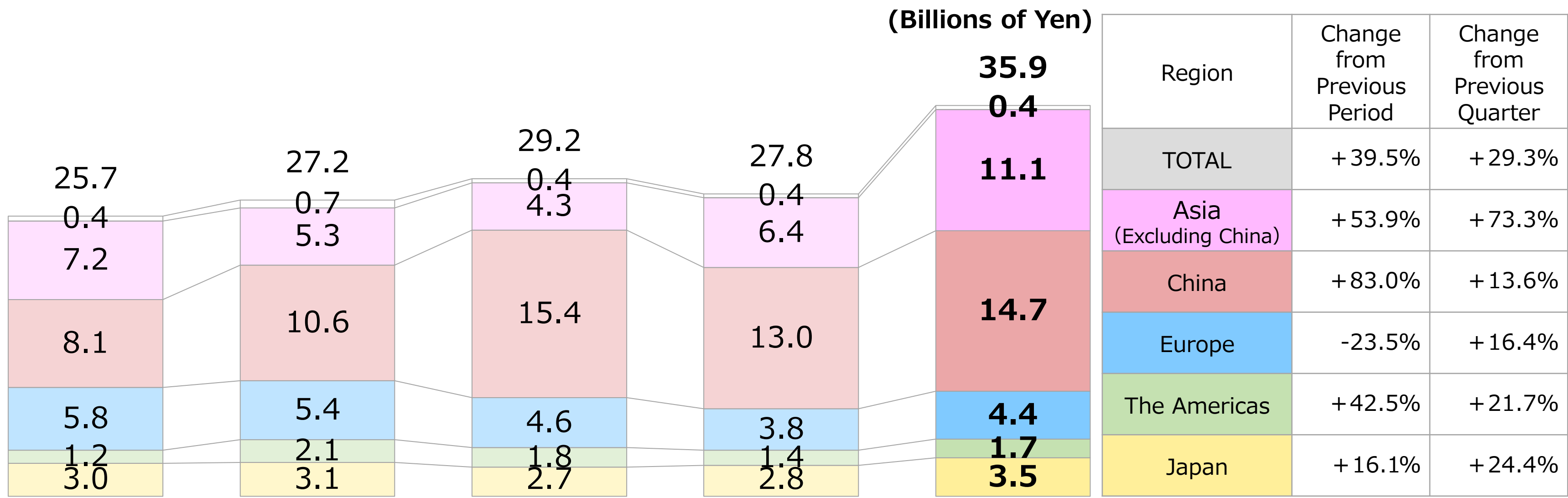
Composition	2023Q3	2023Q4	2024Q1	2024Q2	2024Q3
ROW	0.7%	0.3%	0.3%	0.5%	0.5%
Asia (Excluding China)	34.9%	31.4%	30.1%	30.7%	30.8%
China	22.8%	33.8%	33.9%	36.2%	35.3%
Europe	12.9%	10.0%	9.1%	7.2%	6.3%
The Americas	3.5%	3.2%	3.1%	2.7%	2.9%
Japan	25.2%	21.3%	23.5%	22.7%	24.2%

# Robot Division Consolidated Sales by Region



Composition	2023Q3	2023Q4	2024Q1	2024Q2	2024Q3
ROW	1.4%	0.5%	1.2%	1.0%	1.7%
Asia (Excluding China)	5.5%	4.0%	4.3%	8.3%	5.9%
China	18.8%	14.0%	13.8%	14.3%	18.9%
Europe	22.4%	26.0%	26.3%	24.1%	19.6%
The Americas	45.3%	48.9%	47.9%	42.6%	45.2%
Japan	6.6%	6.6%	6.5%	9.7%	8.7%

# Robomachine Division Consolidated Sales by Region

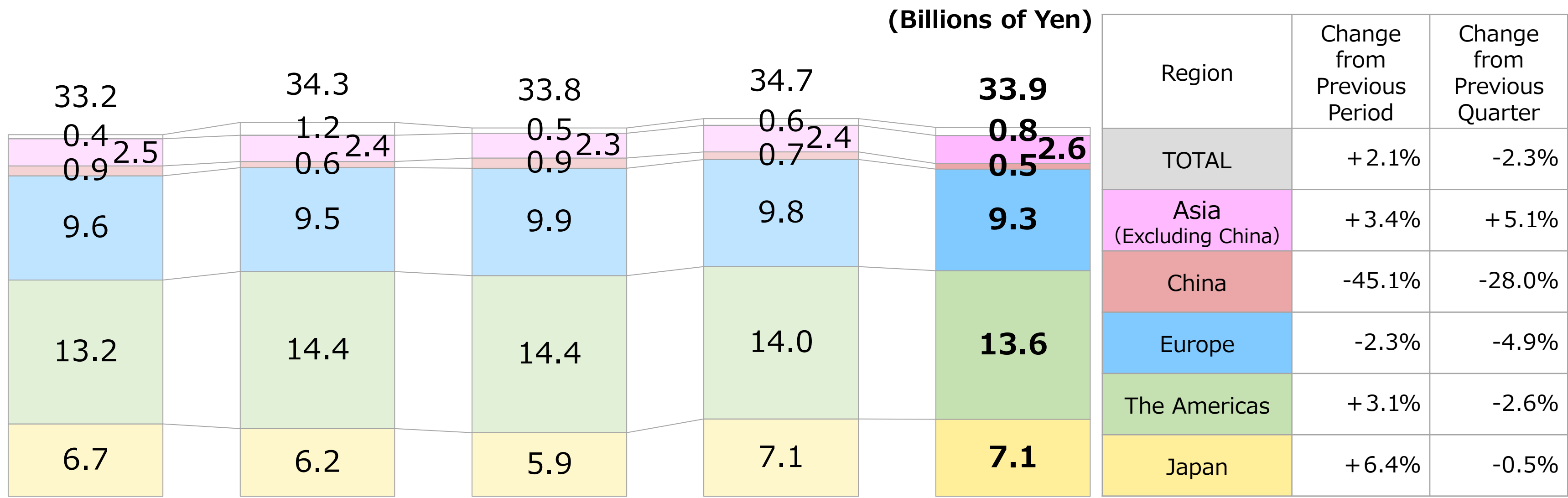


Region	Change from Previous Period	Change from Previous Quarter
TOTAL	+39.5%	+29.3%
Asia (Excluding China)	+53.9%	+73.3%
China	+83.0%	+13.6%
Europe	-23.5%	+16.4%
The Americas	+42.5%	+21.7%
Japan	+16.1%	+24.4%

Composition	2023Q3	2023Q4	2024Q1	2024Q2	2024Q3
ROW	1.8%	2.7%	1.4%	1.3%	1.0%
Asia (Excluding China)	28.0%	19.3%	14.8%	23.1%	30.9%
China	31.3%	39.0%	52.7%	46.7%	41.1%
Europe	22.4%	19.8%	15.8%	13.6%	12.3%
The Americas	4.7%	7.7%	6.1%	5.1%	4.8%
Japan	11.8%	11.5%	9.2%	10.2%	9.9%



# Service Division Consolidated Sales by Region



Composition	2023Q3	2023Q4	2024Q1	2024Q2	2024Q3
ROW	1.0%	3.4%	1.5%	1.9%	2.2%
Asia (Excluding China)	7.5%	7.0%	6.7%	7.0%	7.6%
China	2.8%	1.7%	2.7%	2.0%	1.5%
Europe	28.8%	27.8%	29.2%	28.3%	27.6%
The Americas	39.8%	41.9%	42.6%	40.3%	40.2%
Japan	20.1%	18.2%	17.3%	20.5%	20.9%

Region	Change from Previous Period	Change from Previous Quarter
TOTAL	+ 2.1%	- 2.3%
Asia (Excluding China)	+ 3.4%	+ 5.1%
China	- 45.1%	- 28.0%
Europe	- 2.3%	- 4.9%
The Americas	+ 3.1%	- 2.6%
Japan	+ 6.4%	- 0.5%

※ The consolidated net sales does not include the service business in China which is operated by the equity method affiliates.

# Consolidated Sales by Region

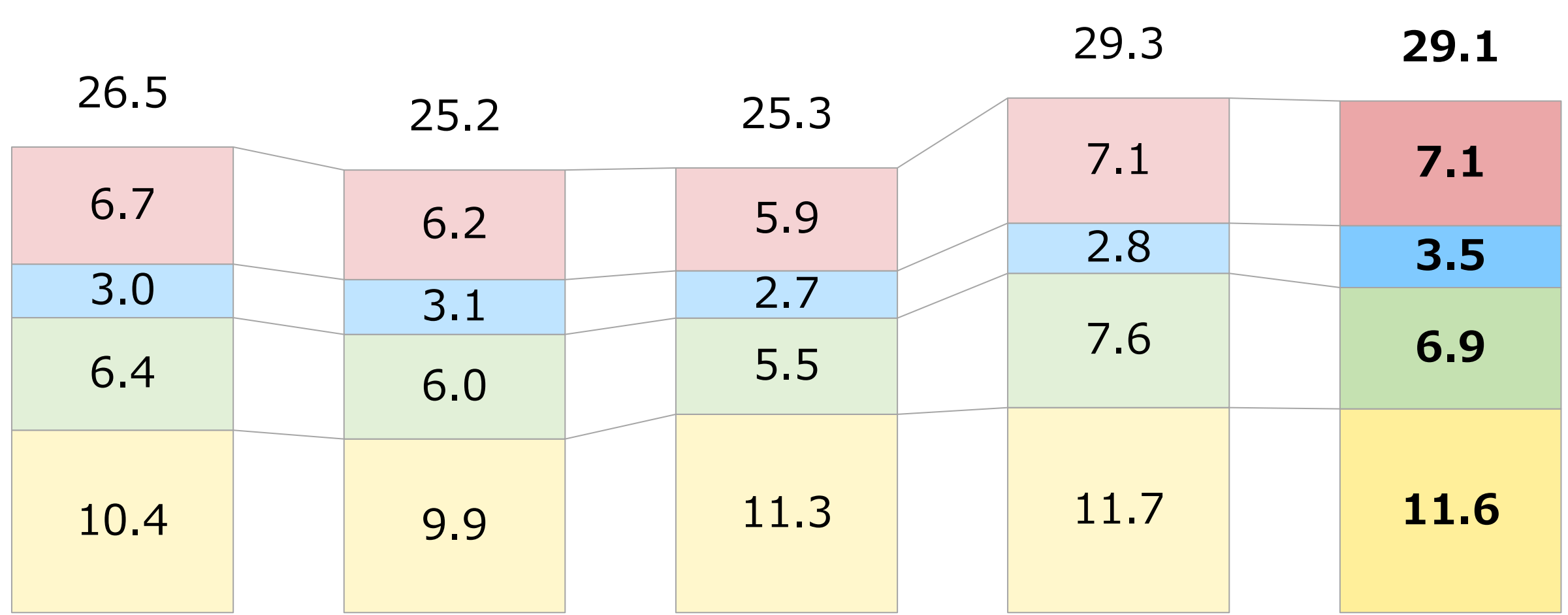
(Billions of Yen)

	2023Q3	2023Q4	2024Q1	2024Q2	2024Q3	Region	Change from Previous Period	Change from Previous Quarter
TOTAL	197.8	198.7	195.1	192.9	<b>197.1</b>	TOTAL	-0.4%	+2.2%
Asia (Excluding China)	2.5	2.6	2.0	2.0	<b>2.7</b>	Asia (Excluding China)	+12.6%	+6.3%
China	29.5	25.8	24.6	31.2	<b>33.2</b>	China	+28.5%	+8.3%
Europe	36.7	39.5	44.2	43.6	<b>47.2</b>	Europe	-24.0%	-11.0%
The Americas	42.5	43.2	41.0	36.3	<b>32.3</b>	The Americas	-12.5%	+4.2%
Japan	60.1	62.4	58.0	50.5	<b>52.6</b>	Japan	+9.9%	-0.6%
	26.5	25.2	25.3	29.3	<b>29.1</b>			

Composition	2023Q3	2023Q4	2024Q1	2024Q2	2024Q3
ROW	1.2%	1.3%	1.0%	1.0%	1.3%
Asia (Excluding China)	14.9%	13.0%	12.6%	16.2%	16.8%
China	18.6%	19.9%	22.7%	22.6%	24.0%
Europe	21.5%	21.7%	21.0%	18.8%	16.4%
The Americas	30.4%	31.4%	29.7%	26.2%	26.7%
Japan	13.4%	12.7%	13.0%	15.2%	14.8%

# Japan Region Consolidated Sales by Division

(Billions of Yen)

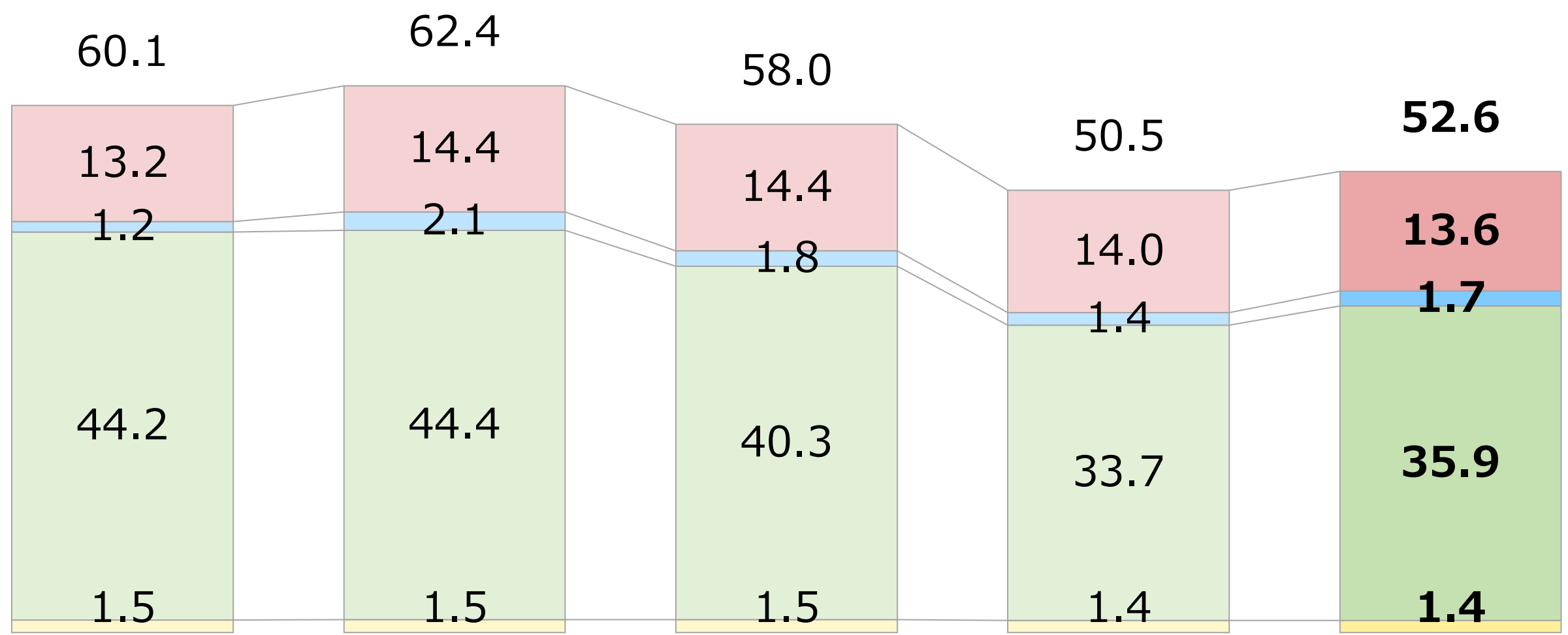


Division	Change from Previous Period	Change from Previous Quarter
TOTAL	+9.9%	-0.6%
Service	+6.4%	-0.5%
Robomachine	+16.1%	+24.4%
Robot	+7.8%	-9.7%
FA	+11.6%	-0.7%

Composition	2023Q3	2023Q4	2024Q1	2024Q2	2024Q3
Service	25.1%	24.8%	23.1%	24.3%	24.4%
Robomachine	11.5%	12.4%	10.6%	9.7%	12.1%
Robot	24.2%	23.6%	21.7%	26.1%	23.7%
FA	39.2%	39.2%	44.6%	39.9%	39.8%

# The Americas Region Consolidated Sales by Division

(Billions of Yen)

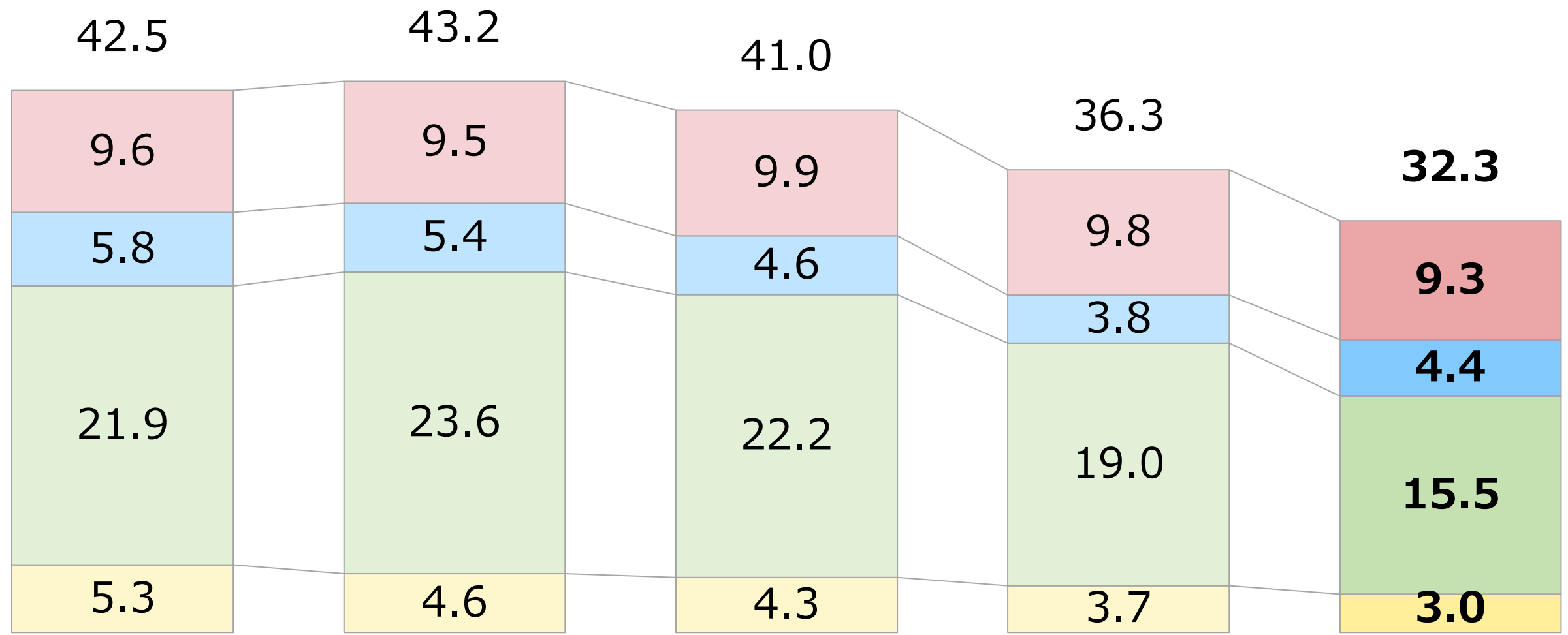


Division	Change from Previous Period	Change from Previous Quarter
TOTAL	-12.5%	+4.2%
Service	+3.1%	-2.6%
Robomachine	+42.5%	+21.7%
Robot	-18.9%	+6.5%
FA	-5.0%	-1.1%

Composition	2023Q3	2023Q4	2024Q1	2024Q2	2024Q3
Service	22.0%	23.0%	24.8%	27.7%	25.9%
Robomachine	2.0%	3.4%	3.1%	2.8%	3.3%
Robot	73.6%	71.2%	69.5%	66.7%	68.2%
FA	2.4%	2.4%	2.6%	2.8%	2.6%

# Europe Region Consolidated Sales by Division

(Billions of Yen)

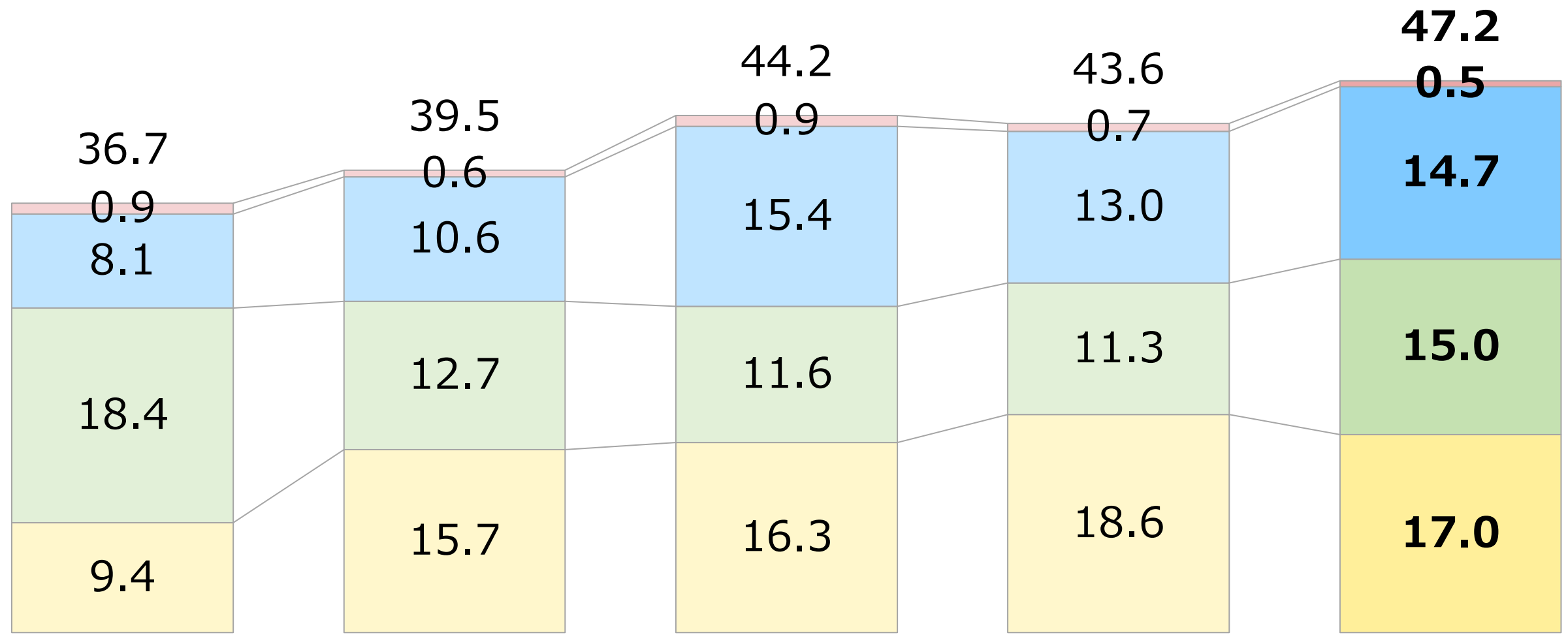


Division	Change from Previous Period	Change from Previous Quarter
TOTAL	-24.0%	-11.0%
Service	-2.3%	-4.9%
Robomachine	-23.5%	+16.4%
Robot	-29.0%	-18.4%
FA	-42.8%	-17.7%

Composition	2023Q3	2023Q4	2024Q1	2024Q2	2024Q3
Service	22.5%	22.1%	24.1%	27.0%	29.0%
Robomachine	13.6%	12.5%	11.2%	10.4%	13.6%
Robot	51.4%	54.7%	54.1%	52.4%	48.0%
FA	12.5%	10.7%	10.6%	10.2%	9.4%

# China Region Consolidated Sales by Division

(Billions of Yen)



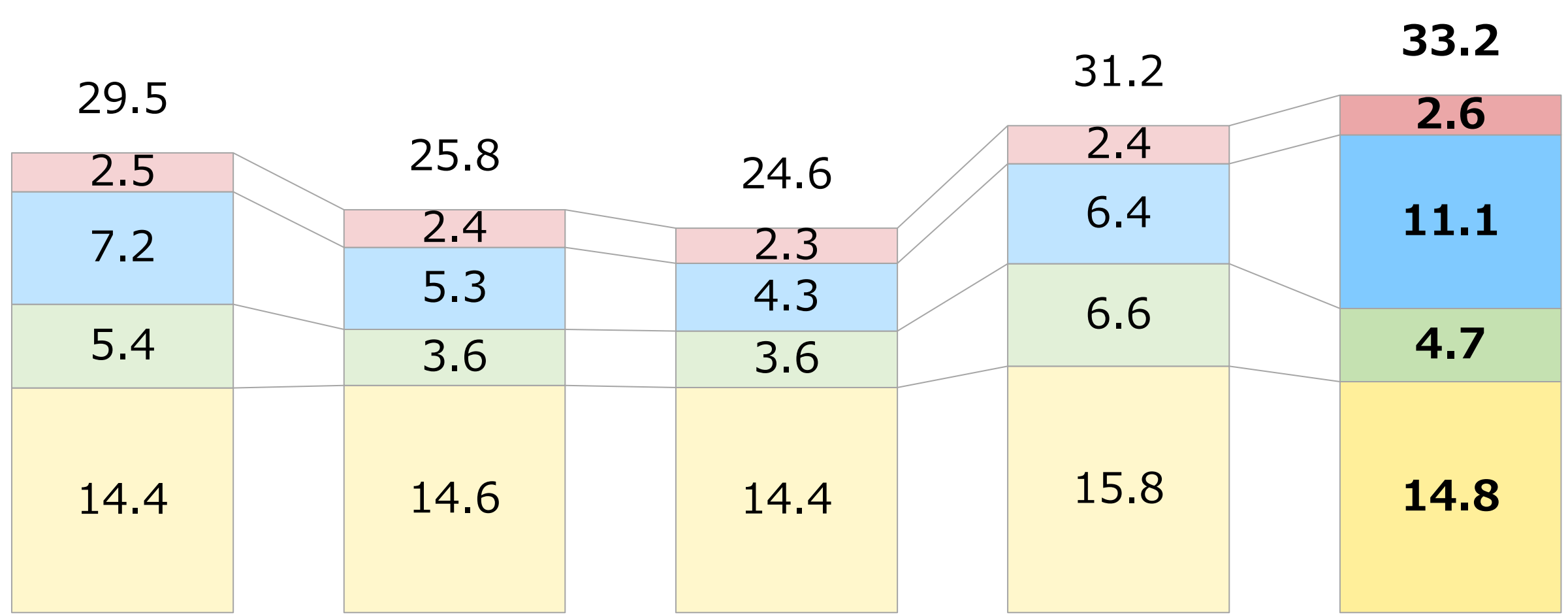
Division	Change from Previous Period	Change from Previous Quarter
TOTAL	+28.5%	+8.3%
Service	-45.1%	-28.0%
Robomachine	+83.0%	+13.6%
Robot	-18.2%	+33.4%
FA	+80.3%	-9.1%

Composition	2023Q3	2023Q4	2024Q1	2024Q2	2024Q3
Service	2.5%	1.5%	2.1%	1.6%	1.1%
Robomachine	21.9%	26.8%	34.8%	29.8%	31.2%
Robot	50.0%	32.1%	26.3%	25.8%	31.8%
FA	25.6%	39.6%	36.8%	42.8%	35.9%

※ The consolidated net sales does not include the service business in China which is operated by the equity method affiliates.

# Asia(Excluding China) Region Consolidated Sales by Division

(Billions of Yen)



Division	Change from Previous Period	Change from Previous Quarter
TOTAL	+12.6%	+6.3%
Service	+3.4%	+5.1%
Robomachine	+53.9%	+73.3%
Robot	-12.7%	-28.6%
FA	+2.9%	-6.2%

Composition	2023Q3	2023Q4	2024Q1	2024Q2	2024Q3
Service	8.4%	9.3%	9.2%	7.9%	7.7%
Robomachine	24.5%	20.4%	17.5%	20.5%	33.5%
Robot	18.2%	13.9%	14.7%	21.0%	14.1%
FA	48.9%	56.4%	58.6%	50.6%	44.7%

# FANUC