Financial Results for the year
Ended March, 2016

FANUC CORPORATION

The forecasts described in this report are subject to uncertain factors such as supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts.
## Consolidated Financial Results for FY 2015

<table>
<thead>
<tr>
<th>(Billions of Yen)</th>
<th>FY2014 Actual</th>
<th>FY2015 Forecast</th>
<th>FY2015 Actual</th>
<th>Change from FY2014</th>
<th>Change from vs Previous Forecast</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net sales</td>
<td>729.8</td>
<td>617.4</td>
<td>623.4</td>
<td>-14.6%</td>
<td>+1.0%</td>
</tr>
<tr>
<td>Cost of sales</td>
<td>350.8</td>
<td>327.1</td>
<td>326.9</td>
<td>-6.8%</td>
<td>-0.1%</td>
</tr>
<tr>
<td></td>
<td>48.1%</td>
<td>53.0%</td>
<td>52.4%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Operating income</td>
<td>297.8</td>
<td>210.1</td>
<td>215.6</td>
<td>-27.6%</td>
<td>+2.6%</td>
</tr>
<tr>
<td></td>
<td>40.8%</td>
<td>34.0%</td>
<td>34.6%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ordinary income</td>
<td>312.0</td>
<td>226.9</td>
<td>229.4</td>
<td>-26.5%</td>
<td>+1.1%</td>
</tr>
<tr>
<td></td>
<td>42.7%</td>
<td>36.8%</td>
<td>36.8%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net income</td>
<td>207.6</td>
<td>157.5</td>
<td>159.7</td>
<td>-23.1%</td>
<td>+1.4%</td>
</tr>
<tr>
<td></td>
<td>28.4%</td>
<td>25.5%</td>
<td>25.6%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FX Rate</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Yen/1USD</td>
<td>109.93</td>
<td>120.02</td>
<td>120.14</td>
<td>+9.3%</td>
<td>+0.1%</td>
</tr>
<tr>
<td>Yen/1EUR</td>
<td>138.77</td>
<td>132.20</td>
<td>132.58</td>
<td>-4.5%</td>
<td>+0.3%</td>
</tr>
</tbody>
</table>

※“Net income” means “Net income attributable to shareholders of parent company”.

April 28, 2016
Change in Consolidated Sales and Profit/Loss

※“Net income” means “Net income attributable to shareholders of parent company”.

April 28, 2016
# Consolidated Financial Results for the 4th Quarter (3 months) of FY 2015

<table>
<thead>
<tr>
<th>(Billions of Yen)</th>
<th>FY2014 4Q (Jan~Mar)</th>
<th>FY2015 3Q (Oct~Dec)</th>
<th>FY2015 4Q (Jan~Mar)</th>
<th>Change from 4Q of FY2014</th>
<th>Change from 3Q of FY2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net sales</td>
<td>203.4</td>
<td>137.6</td>
<td>135.8</td>
<td>-33.2%</td>
<td>-1.3%</td>
</tr>
<tr>
<td>Cost of sales</td>
<td>94.3</td>
<td>73.1</td>
<td>73.4</td>
<td>-22.2%</td>
<td>+0.4%</td>
</tr>
<tr>
<td>【to Net sales】</td>
<td>46.4%</td>
<td>53.1%</td>
<td>54.0%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Operating income</td>
<td>85.9</td>
<td>45.5</td>
<td>42.7</td>
<td>-50.3%</td>
<td>-6.1%</td>
</tr>
<tr>
<td>【to Net sales】</td>
<td>42.3%</td>
<td>33.1%</td>
<td>31.5%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ordinary income</td>
<td>89.1</td>
<td>48.6</td>
<td>43.9</td>
<td>-50.7%</td>
<td>-9.6%</td>
</tr>
<tr>
<td>【to Net sales】</td>
<td>43.8%</td>
<td>35.3%</td>
<td>32.4%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net income</td>
<td>58.1</td>
<td>35.4</td>
<td>32.4</td>
<td>-44.3%</td>
<td>-8.5%</td>
</tr>
<tr>
<td>【to Net sales】</td>
<td>28.6%</td>
<td>25.7%</td>
<td>23.9%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FX Rate</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Yen/1USD</td>
<td>119.09</td>
<td>121.50</td>
<td>115.48</td>
<td>-3.0%</td>
<td>-5.0%</td>
</tr>
<tr>
<td>Yen/1EUR</td>
<td>134.18</td>
<td>132.95</td>
<td>127.23</td>
<td>-5.2%</td>
<td>-4.3%</td>
</tr>
</tbody>
</table>

※“Net income” means “Net income attributable to shareholders of parent company”.

April 28, 2016
Quarterly Changes in Consolidated Sales and Profit/Loss

Consolidated Net sales

(Billions of Yen)

Ordinary income
Net income

Operating income to Net sales ratio

(Billions of Yen)

FY2014 2Q FY2014 3Q FY2014 4Q FY2015 1Q FY2015 2Q FY2015 3Q FY2015 4Q

40.1% 40.1% 42.3% 37.5% 35.0% 33.1% 31.5%

75.4 77.9 89.1 78.7 50.8 48.6 43.9 32.4

Ordinary income
Net income

April 28, 2016
• FA → Demands in Japan slowed. Demands in Taiwan and South Korea were sluggish.
• Robot → Sales continued to remain steady in the Americas and in Europe. Sales in Japan also increased.
• Robomachine → The short-term demand from the IT industry decreased and remained slow.
Consolidated Sales by Region

(Billions of Yen)

<table>
<thead>
<tr>
<th>Region</th>
<th>FY2014 4Q</th>
<th>FY2015 1Q</th>
<th>FY2015 2Q</th>
<th>FY2015 3Q</th>
<th>FY2015 4Q</th>
</tr>
</thead>
<tbody>
<tr>
<td>Japan</td>
<td>203.4</td>
<td>197.4</td>
<td>152.6</td>
<td>137.6</td>
<td>135.8</td>
</tr>
<tr>
<td>The Americas</td>
<td>118.3</td>
<td>106.4</td>
<td>60.1</td>
<td>47.0</td>
<td>51.0</td>
</tr>
<tr>
<td>Europe</td>
<td>21.7</td>
<td>22.6</td>
<td>24.4</td>
<td>25.3</td>
<td>21.6</td>
</tr>
<tr>
<td>Asia</td>
<td>32.0</td>
<td>37.5</td>
<td>35.7</td>
<td>35.3</td>
<td>34.2</td>
</tr>
<tr>
<td>ROW</td>
<td>30.8</td>
<td>30.2</td>
<td>31.7</td>
<td>29.2</td>
<td>28.2</td>
</tr>
</tbody>
</table>

Change from Previous Period:
- Japan: 0.6% decrease
- The Americas: 8.5% decrease
- Europe: 8.5% decrease
- Asia: 3.3% decrease
- ROW: 3.5% decrease

Change Rate:
- Japan: -3.5%
- The Americas: -14.5%
- Europe: 8.5%
- Asia: 8.5%
- ROW: 8.5%
Quarterly Changes in Non-consolidated Orders and Sales

Billions of Yen

- Sales
- Order

FY2014
1Q
FY2014
2Q
FY2014
3Q
FY2014
4Q
FY2015
1Q
FY2015
2Q
FY2015
3Q
FY2015
4Q

131.6
142.7
139.4
155.0
148.9
138.2
112.8
98.7
96.2

97.0

April 28, 2016
## Consolidated Financial Forecast

<table>
<thead>
<tr>
<th></th>
<th>FY2015</th>
<th>1st Half Forecast</th>
<th>2nd Half Forecast</th>
<th>Full Year Forecast</th>
<th>Change from FY2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net Sales</strong></td>
<td>623.4</td>
<td>245.6</td>
<td>260.1</td>
<td>505.7</td>
<td>-18.9%</td>
</tr>
<tr>
<td><strong>Cost of sales</strong></td>
<td>326.9</td>
<td>147.9</td>
<td>166.9</td>
<td>314.8</td>
<td>-3.7%</td>
</tr>
<tr>
<td><strong>Operating income</strong></td>
<td>215.6</td>
<td>60.9</td>
<td>56.4</td>
<td>117.3</td>
<td>-45.6%</td>
</tr>
<tr>
<td><strong>Ordinary income</strong></td>
<td>229.4</td>
<td>66.4</td>
<td>61.7</td>
<td>128.1</td>
<td>-44.1%</td>
</tr>
<tr>
<td><strong>Net Income</strong></td>
<td>159.7</td>
<td>49.1</td>
<td>44.6</td>
<td>93.7</td>
<td>-41.3%</td>
</tr>
</tbody>
</table>

**FX Rate**

- **Yen/1USD**: 120.14 105.00 105.00 105.00 -12.6%
- **Yen/1EUR**: 132.58 115.00 115.00 115.00 -13.3%
Change in Dividend

Dividend

Payout ratio

FY2010 184.13 Yen
FY2011 184.68 Yen
FY2012 170.06 Yen
FY2013 636.62 Yen
FY2014 490.07 Yen
FY2015 60%
FY2016 60%

Dividend Payout ratio

FY2010 30%
FY2011 30%
FY2012 30%
FY2013 30%
FY2014 60%
FY2015 60%
FY2016 60%