Financial Results for the year
Ended March, 2018

FANUC CORPORATION

The forecasts described in this report are subject to uncertain factors such as supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts.
Consolidated Financial Results for FY 2017

<table>
<thead>
<tr>
<th>(Billions of Yen)</th>
<th>FY2016 Actual</th>
<th>FY2017 Forecast</th>
<th>FY2017 Actual</th>
<th>Change from FY2016</th>
<th>Change from Previous Forecast</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net sales</td>
<td>536.9</td>
<td>716.0</td>
<td>726.6</td>
<td>+35.3%</td>
<td>+1.5%</td>
</tr>
<tr>
<td>Cost of sales</td>
<td>303.4</td>
<td>394.8</td>
<td>398.4</td>
<td>+31.3%</td>
<td>+0.9%</td>
</tr>
<tr>
<td>【to Net sales】</td>
<td>56.5%</td>
<td>55.1%</td>
<td>54.8%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Operating income</td>
<td>153.2</td>
<td>224.9</td>
<td>229.6</td>
<td>+49.9%</td>
<td>+2.1%</td>
</tr>
<tr>
<td>【to Net sales】</td>
<td>28.5%</td>
<td>31.4%</td>
<td>31.6%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ordinary income</td>
<td>168.8</td>
<td>243.4</td>
<td>249.5</td>
<td>+47.8%</td>
<td>+2.5%</td>
</tr>
<tr>
<td>【to Net sales】</td>
<td>31.4%</td>
<td>34.0%</td>
<td>34.3%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net income</td>
<td>127.7</td>
<td>180.2</td>
<td>182.0</td>
<td>+42.5%</td>
<td>+1.0%</td>
</tr>
<tr>
<td>【to Net sales】</td>
<td>23.8%</td>
<td>25.2%</td>
<td>25.0%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FX Rate</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Yen/1USD</td>
<td>108.38</td>
<td>110.03</td>
<td>110.85</td>
<td>+2.3%</td>
<td>+0.7%</td>
</tr>
<tr>
<td>Yen/1EUR</td>
<td>118.79</td>
<td>127.65</td>
<td>129.70</td>
<td>+9.2%</td>
<td>+1.6%</td>
</tr>
</tbody>
</table>

※“Net income” means “Net income attributable to shareholders of parent company”.

April 27, 2018
Change in Consolidated Sales and Profit/Loss

※"Net income" means "Net income attributable to shareholders of parent company".

April 27, 2018
## Consolidated Financial Results for the 4th Quarter (3 months) of FY 2017

<table>
<thead>
<tr>
<th>(Billions of Yen)</th>
<th>FY2016 4Q (Jan~Mar)</th>
<th>FY2017 3Q (Oct~Dec)</th>
<th>FY2017 4Q (Jan~Mar)</th>
<th>Change from 4Q of FY2016</th>
<th>Change from 3Q of FY2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net sales</td>
<td>146.6</td>
<td>188.4</td>
<td>190.6</td>
<td>+30.0%</td>
<td>+1.2%</td>
</tr>
<tr>
<td>Cost of sales</td>
<td>83.1</td>
<td>102.2</td>
<td>102.7</td>
<td>+23.6%</td>
<td>+0.4%</td>
</tr>
<tr>
<td>【to Net sales】</td>
<td>56.7%</td>
<td>54.3%</td>
<td>53.9%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Operating income</td>
<td>41.6</td>
<td>61.8</td>
<td>60.4</td>
<td>+45.2%</td>
<td>-2.4%</td>
</tr>
<tr>
<td>【to Net sales】</td>
<td>28.3%</td>
<td>32.8%</td>
<td>31.7%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ordinary income</td>
<td>43.7</td>
<td>67.2</td>
<td>63.9</td>
<td>+46.2%</td>
<td>-4.9%</td>
</tr>
<tr>
<td>【to Net sales】</td>
<td>29.8%</td>
<td>35.7%</td>
<td>33.5%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net income</td>
<td>35.1</td>
<td>50.5</td>
<td>45.7</td>
<td>+30.0%</td>
<td>-9.7%</td>
</tr>
<tr>
<td>【to Net sales】</td>
<td>23.9%</td>
<td>26.8%</td>
<td>24.0%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FX Rate</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Yen/1USD</td>
<td>113.64</td>
<td>112.98</td>
<td>108.30</td>
<td>-4.7%</td>
<td>-4.1%</td>
</tr>
<tr>
<td>Yen/1EUR</td>
<td>121.08</td>
<td>133.01</td>
<td>133.22</td>
<td>+10.0%</td>
<td>+0.2%</td>
</tr>
</tbody>
</table>

※“Net income” means “Net income attributable to shareholders of parent company”.
Quarterly Changes in Consolidated Sales and Profit/Loss

※“Net income” means “Net income attributable to shareholders of parent company”.

FA&ROBOT&ROBOMACHINE

FANUC

(Billions of Yen) Consolidated Net sales

(Billions of Yen) Operating income to Net sales ratio

※“Net income” means “Net income attributable to shareholders of parent company”.

April 27, 2018
Consolidated Sales by Division

April 27, 2018

FA → Sales in Japan, China, Europe, India, and other countries remained favorable. Also steady in other Asian countries.

Robot → Sales remained favorable in the Americas, Europe, and China. Particularly, demand in China was robust. Sales remained steady in Japan.

Robomachine → Sales were steady for the automobile industry. Also robust in general for the IT-related industry, with short-term demand active, especially in China and other countries.
<table>
<thead>
<tr>
<th>(Billions of Yen)</th>
<th>FY2017</th>
<th>FY2018</th>
<th>Change from FY2017</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Full Year Actual</td>
<td>1st Half Forecast</td>
<td>2nd Half Forecast</td>
</tr>
<tr>
<td>Net Sales</td>
<td>726.6</td>
<td>321.3</td>
<td>312.9</td>
</tr>
<tr>
<td>Cost of sales</td>
<td>398.4</td>
<td>188.8</td>
<td>196.2</td>
</tr>
<tr>
<td>Operating income</td>
<td>229.6</td>
<td>84.1</td>
<td>67.6</td>
</tr>
<tr>
<td>Ordinary income</td>
<td>249.5</td>
<td>88.0</td>
<td>75.8</td>
</tr>
<tr>
<td>Net Income</td>
<td>182.0</td>
<td>65.8</td>
<td>71.9</td>
</tr>
<tr>
<td>FX Rate</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Yen/1USD</td>
<td>110.85</td>
<td>100.00</td>
<td>100.00</td>
</tr>
<tr>
<td>Yen/1EUR</td>
<td>129.70</td>
<td>125.00</td>
<td>125.00</td>
</tr>
</tbody>
</table>

※“Net income” means “Net income attributable to shareholders of parent company”.